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Partisan Professionals: Evidence from Credit Rating Analysts

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ABSTRACT

Partisan perception affects the actions of professionals in the financial sector. Using a novel dataset linking credit rating analysts to party affiliations from voter records, we show that analysts who are not affiliated with the U.S. president's party downward-adjust corporate credit ratings more frequently. By comparing analysts with different party affiliations covering the same firm in the same quarter, we ensure that differences in firm fundamentals cannot explain the results. We also find a sharp divergence in the rating actions of Democratic and Republican analysts around the 2016 presidential election. Our results suggest partisan perception has implications for firms' cost of capital.

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1 Introduction

Recent evidence suggests a large increase in polarization across political parties in the U.S. (e.g., Iyengar, Sood, and Lelkes (2012); Mason (2013); Lott and Hassett (2014); Mason (2015); Gentzkow (2016); Boxell, Gentzkow, and Shapiro (2017)). In particular, voters have an increased tendency to view the economy through a “partisan perceptual screen,”¹ that is, their assessment and interpretation of economic conditions and economic policies depend on whether the White House is occupied by the party they support (e.g., Bartels (2002); Gaines, Kuklinski, Quirk, Peyton, and Verkuilen (2007); Gerber and Huber (2009); Curtin (2016); Mian, Sufi, and Khoshkhou (2017)). To understand how partisan perceptions may affect the U.S. economy, establishing whether and when they translate into differences in the behavior of economic agents is important. Whereas researchers have documented partisan bias in households’ assessment of future economic conditions, evidence on actual economic behavior is mixed.² Moreover, the extent to which partisan perception influences the economic expectations and actions of individuals with greater economic sophistication, and in high-stake professional environments, has remained an open question.³

We aim to fill this gap by investigating whether partisan perception affects the actions of an important set of professionals in the financial sector: credit rating analysts. Focusing on credit analysts provides an interesting setting, because their expertise and career concerns should reduce biases and drive their behavior toward the rational model (e.g., Gentzkow, Glaeser, and Goldin (2004); Hong and Kacperczyk (2010)). At the same time, any effect of partisan perception on credit rating actions is likely to have implications for firms’ cost of financing (Fracassi, Petry, and Tate (2016)), as well as their financial policy and investment decisions (Chernenko and Sunderam (2011); Begley (2015); Almeida, Cunha, Ferreira, and

¹Campbell, Converse, Miller, and Stokes (1960) introduced the idea of the partisan perceptual screen; “Identification with a party raises a perceptual screen through which the individual tends to see what is favorable to his partisan orientation” (Campbell, Converse, Miller, and Stokes (1960), p. 133). In this paper, we use “partisan perceptual screen,” “partisan perception,” and “partisan bias” interchangeably.

²Whereas Makridis (2017) documents a significant effect of partisan bias on household spending, McGrath (2017) and Mian, Sufi, and Khoshkhou (2017) find no significant effect. Focusing on households’ investment decisions, Meeuwis, Parker, Schoar, and Simester (2018) show political affiliation affects portfolio choice around the U.S. election of November 2016.

³Notable exceptions are Jelveh, Kogut, and Naidu (2015), who document partisan bias in economic research, and Posner (2008), McKenzie (2012), and Chen (2017), who document partisan bias among judges.

Restrepo (2017)).

To identify the effect of partisan perception, we test whether the rating actions of credit analysts depend on their political alignment with the U.S. president. This test poses a number of empirical challenges. First, it requires observable actions at the level of the individual analyst. Second, analysts need to be linked to information about their political affiliation. Third, it requires comparing the actions of analysts with different political affiliations on the same task and in the same information environment. Fourth, we need to separate the effect of political alignment with the president from time-invariant characteristics of Democratic and Republican analysts.

To address these challenges, we compile a novel hand-collected dataset that links credit rating analysts to the ratings they issue, as well as to information on party affiliation from voter registration records. Our sample consists of 557 corporate credit analysts with non-missing information on their party affiliation, working at Fitch, Moody’s, and Standard and Poor’s (S&P) between 2000 and 2018. These analysts cover a total of 1,984 U.S. firms. By comparing rating actions of analysts who rate the same firm at the same point in time, we ensure our results cannot be driven by differences in the fundamentals of rated firms (i.e., we can compare analysts on the same “task”).

We find partisan perception affects credit ratings. Analysts who are not affiliated with the president’s party are more likely to adjust ratings downward, relative to other analysts covering the same firm at the same point in time. Specifically, analysts who are not affiliated with the president’s party downward-adjust ratings more by 0.013 notches per quarter. This effect corresponds to 11.4% relative to the average absolute quarterly rating adjustment and is therefore economically sizable. Over a four-year presidency (i.e., 16 quarters), these estimates imply analysts who are misaligned with the president downward-adjust the rating of the average firm by 0.21 ($=0.0134 \times 16$) notches more than aligned analysts. As a reference point, a one-notch downgrade would be equivalent to moving from BB to BB– on the credit rating scale.

Our empirical strategy ensures this result cannot be explained by several potential confounding factors. Most importantly, following Fracassi, Petry, and Tate (2016), we control for non-random matching of analysts to firms by including firm \times quarter fixed effects in

the regressions. Thus, we can rule out the possibility that Democratic analysts rate firms that tend to do well under the policies of Democratic presidents. Our empirical strategy also allows us to control for differences in rating methodologies across rating agencies via agency \times quarter fixed effects. Finally, we control for unobserved time-invariant differences across analysts with different party affiliations via party-affiliation fixed effects. We therefore focus on how the behavior of analysts changes depending on whether their preferred party is in power, as opposed to static differences between Democratic and Republican analysts.

To further support our conclusion that the above finding reflects partisan perception, we conduct an event study around the 2016 presidential election. The 2016 election provides a particularly clean setting because the outcome was unexpected and the two candidates had very different views on economic policy. We find a sharp and sizable divergence in the rating actions of Democratic and Republican analysts (see Figures 2 and 5). To the best of our knowledge, this study is one of the first to document that the highly polarized 2016 election was accompanied by a differential response in the actions of sophisticated economic agents. Furthermore, we document that part of this differential response was driven by partisan perception and had implications for the cost of capital of U.S. firms.

We proceed to show that rating actions by partisan analysts have non-negligible price as well as potential real effects. Consistent with prior studies, we find cumulative abnormal stock returns of -1.9% in the three days around a rating downgrade, after removing concurrent earnings and M&A announcements. For upgrades, we only find very small abnormal returns. More importantly, we find little evidence that the stock-price response to a downgrade differs significantly when the downgrade is announced by an analyst who is ideologically misaligned with the president. In other words, the stock market does not seem to correct analysts' ideological leaning. As a result, analysts' partisan perception has economically sizable consequences for the value of rated firms. Replacing an analyst who is aligned with the president with an analyst who is misaligned leads to a difference in the firm's market capitalization of 0.52%–0.62%, or \$89 million–\$107 million, over a four-year presidential term. As we argue below, this difference likely represents a lower bound for the true effect of analysts' partisan perception.

After establishing the effect of partisan perception on credit ratings, we next investigate the economic mechanism. We interpret the evidence in this paper as showing that analysts with opposing political views differ in their beliefs about how the economic policies of the U.S. president affect the credit risk of firms in the economy. One important advantage of our setting for isolating belief disagreement from other factors is that the rating actions of analysts are unlikely to be driven by how the election of their preferred candidate affects analysts' personal economic condition. To further support our interpretation, we provide three additional pieces of evidence. First, we conduct an online survey of credit rating analysts and find striking differences in the assessment of current economic conditions by Democrats and Republicans, consistent with the existing evidence from the household setting. Second, we show analysts' alignment with the president's party has no effect on the ratings of firms with low cyclicity. Hence, the disagreement appears to be focused precisely on the set of firms whose fundamentals should be most affected by changing aggregate economic conditions. Third, we investigate whether the effect is more pronounced in periods when views of economic conditions are more politically polarized in the U.S. population. We use the absolute difference in the views of economic conditions between Democrats and Republicans from the Gallup Daily Survey as a measure of political polarization in economic views. The effect of political alignment with the president is 83% larger when polarization increases by one standard deviation.

This study is the first to identify a significant effect of partisan perception on the actions of finance professionals, specifically, on the rating actions of credit analysts. Because credit ratings have been shown to significantly affect firms' cost of capital (Kisgen and Strahan (2010); Baghai, Servaes, and Tamayo (2014); Fracassi, Petry, and Tate (2016)), capital structure decisions (Kisgen (2006)), and investment (Chernenko and Sunderam (2011); Begley (2015); Almeida, Cunha, Ferreira, and Restrepo (2017)), partisan perception influencing credit rating decisions likely has real effects.

By affecting rating actions, partisan perception also influences analyst accuracy, because firm-level factors do not drive the documented rating difference between Democratic and Republican analysts in response to changes in the president. Ratings accuracy, in turn, matters for analysts' labor market outcomes (e.g., Kisgen, Nickerson, Osborn, and Reuter

(2017); Kempf (2018)). We discuss our findings regarding analyst accuracy in the Internet Appendix.

Finally, we note that if partisan perception affects the decisions of credit rating analysts, it may also affect the decisions of other relevant economic agents. Given that the effect of partisan perception prevails even in a setting where pecuniary and professional gains are at stake, it may be even more pronounced in less competitive labor markets. We look forward to future research exploring other labor market settings.

The rest of this study proceeds as follows. In the next section, we discuss the related literature. Section 3 presents the data, the sample construction, and summary statistics. Section 4 describes the empirical strategy. Section 5 examines whether analysts' rating actions are influenced by partisan perception. Section 6 discusses the economic mechanism, and section 7 concludes.

2 Related Literature

Our findings contribute to a growing literature on the connection between partisanship and economic behavior. Most of the existing studies have focused on partisan perception among households, and studies of consumption behavior have produced mixed results. In an early paper, Gerber and Huber (2009) demonstrate consumption changes following a political election are correlated with whether the election was won by the respondent's preferred political party. Gillitzer and Prasad (2016), analyzing Australian elections, find that changes in sentiment around elections are also associated with future vehicle purchase rates. Benhabib and Spiegel (2017) document a positive relation between partisan-related sentiment and state-level GDP growth. Makridis (2017) uses individual-level data from Gallup and shows that self-reported consumption of non-durable goods rose more among conservatives around the 2016 presidential election. However, other studies have not found a significant connection between partisanship and household consumption. McGrath (2017) extends the sample in Gerber and Huber (2009) and concludes that no evidence exists of an effect of partisan ideology on spending. Mian, Sufi, and Khoshkhoh (2017) combine data on vehicle purchases and credit-card spending with an estimated propensity to vote

for the Republican candidate in presidential elections at the county and state level. They find a significant relationship between party affiliation and economic expectations, but not between party affiliation and household spending.⁴ In addition to consumption, studies have examined partisanship and household asset allocation. Addoum and Kumar (2016) show the industry-level composition of investors' portfolios changes when the party in power changes. Bonaparte, Kumar, and Page (2017) show investors' portfolio allocation to risky assets is influenced by whether their preferred party is in power. Similarly, Meeuwis, Parker, Schoar, and Simester (2018) find Republican investors actively increase the share of equity and the market beta of their portfolios relative to Democrats following the U.S. election of November 2016.

Moreover, our results contribute to studies that have investigated the effect of partisan ideology among other groups of professionals. Hersh and Goldenberg (2016) find evidence of partisan bias among medical doctors, as doctors with different political affiliations recommend different treatment plans for politically sensitive health issues. Posner (2008), McKenzie (2012), and Chen (2017) document evidence of partisan biases among judges. Our work complements these studies by focusing on financial experts.

Our study also adds to the literature on behavioral biases of credit rating analysts. Fracassi, Petry, and Tate (2016) find evidence of systematic optimism and pessimism among credit analysts. Cornaggia, Cornaggia, and Xia (2016) and Cornaggia, Cornaggia, and Israelsen (2018) document that analyst-level conflicts of interest and home bias, respectively, affect credit ratings. Adding to this research, our study explores the role of partisan perception as a source of distortion in credit ratings. Our paper also relates more broadly to the literature on the determinants and consequences of credit ratings (see, e.g., Becker and Milbourn (2011); Kisgen and Strahan (2010); Xia (2014); Griffin and Tang (2012); Cornaggia, Cornaggia, and Israelsen (2017); Cunha, Ferreira, and Silva (2015)).

Furthermore, our study adds to the literature that studies how political affiliation correlates with the behavior of financial analysts, sell-side equity analysts, corporate managers, investment managers, and investors. Prior studies have documented that mutual-fund

⁴Several factors could explain the mixed findings when linking partisan ideology to household consumption, such as using survey-based, self-reported consumption data versus administrative data, studying different countries and time periods, as well as employing different methods to infer political affiliation.

managers who make campaign donations to the Democratic party hold less of their portfolios in companies that are deemed socially irresponsible (Hong and Kostovetsky (2012)), left-wing voters are less likely to invest in stocks (Kaustia and Torstila (2011)), sell-side equity analysts who make political contributions to the Republican Party are more likely to issue conservative forecasts and recommendations (Jiang, Kumar, and Law (2016)), and Republican firm managers maintain more conservative corporate policies (Hutton, Jiang, and Kumar (2014)). These studies focus on the time-invariant attributes that characterize Democrats versus Republicans, whereas we focus on how the behavior of analysts changes depending on whether their preferred party is in power. We can therefore separate the effect of partisan perception from unobserved time-invariant characteristics of individuals with different political affiliations.

Finally, our findings relate to prior literature that supports that agents do not interpret public information identically (e.g., Harris and Raviv (1993); Kandel and Pearson (1995); Bamber, Barron, and Stober (1999); Meeuwis, Parker, Schoar, and Simester (2018)). Our setting allows us to provide direct evidence that Democratic and Republican analysts provide different rating recommendations in response to similar public information.

3 Data and Sample Construction

3.1 Data

The main dataset used in the analysis is constructed from the combination of credit ratings on corporate debt issuers, press releases with analyst information, and voter registration records. We also complement the data with a variety of other data sources. The datasets are described below, and further details can be found in Internet Appendix IA.A.

3.1.1 Corporate Credit Ratings

We collect rating actions on U.S. corporate debt issuers from all three major ratings agencies: Fitch, Moody's, and S&P. These are obtained for S&P from S&P RatingXpress, for Moody's from Moody's Default and Recovery Database (DRD), and for Fitch from Mer-

gent.⁵ The time period spans the years from the first quarter of 2000 to the first quarter of 2018. We restrict the sample period to post 2000 because press releases with analyst information are sparse prior to 2000. Credit ratings are transformed into a cardinal scale, starting with 1 for AAA (Aaa) and ending with 21 for D (C), as in Fracassi, Petry, and Tate (2016). We match each rating action (i.e., new rating, downgrade, upgrade, affirmation, internal review, reinstatement, and withdrawal) to a press release that contains the name(s) of the analyst(s) covering the firm. The press releases are collected from Moody’s and Fitch’s websites and from S&P’s Global Credit Portal. They usually contain two names; the name of the lead analyst as well as the name of a second analyst (often the rating-committee chair or the backup analyst).

3.1.2 Political Affiliation

Our political-affiliation measure comes from the voter registration records from the State of Illinois, the State of New Jersey, and New York City.⁶ The voter registration records contain identifying information, such as voter names, date of birth, and mailing address, as well as information on the voter’s party affiliation at the time of a given election. The elections covered are general, primary, and municipal elections during the period of 1983–2017 for New York City, 1976–2017 for Illinois, and 2007–2017 for New Jersey. In Internet Appendix IA.A, we describe the information available in the voter registration records of each state in more detail.

For the purposes of our study, the voter registration data have several advantages. First, relative to the commonly used financial-contribution data to political parties, candidates, and committees, found on the Federal Election Committee (FEC) website,⁷ the voter registration data cover a larger part of the population. In fact, according to a study by Hill and Huber (2017), less than 10% of registered U.S. voters are federal or state donors. Although these differences in the sample restriction may not be as crucial when

⁵Since Mergent provides bond ratings rather than issuer ratings, we follow the procedure by Fracassi, Petry, and Tate (2016) and select a representative issuer rating after excluding bonds that are exchangeable, putable, convertible, pay-in-kind, subordinated, secured, or guaranteed, as well as zero coupon bonds and bonds with variable coupons.

⁶We use data from New York City as opposed to the State of New York, because the State of New York does not provide voter histories.

⁷<https://www.fec.gov/>

studying the influence of political affiliation of high-profile individuals, such as CEOs and board members, they are increasingly important when looking at employees who are not at the highest level of the firm, such as credit analysts, who are less likely to contribute financially to political campaigns. Second, voter registration records are able to capture political beliefs separately from the intention of political influence and social pressure. The latter is a particularly important concern, given the evidence in Babenko, Fedaseyev, and Zhang (2017) that CEOs influence the political contributions of their employees. Political affiliation inferred from voter registration records is less likely to be subject to such influence. Third, party registration has been shown to be a good predictor of self-reported party identification. Igielnik, Keeter, Kennedy, and Spahn (2018) match commercial voter files, which are based on data from voter registration records, with a large-scale survey on political attitudes and voter behavior and show that, for more than two-thirds of the panelists, the party affiliation in the commercial voter file correctly infers the self-reported party identification. The accuracy is even higher for states with party registration, such as New York.

3.1.3 Additional Data Sources

We rely on a variety of complementary data sources. First, to measure political polarization in the views of economic conditions in the general public, we use the Daily Survey by Gallup, Inc. The Gallup Daily data cover around 1,000 individuals every day for years 2008 to 2017. We require two main variables from the survey in order to measure the polarization in economic views: (i) a measure of an individual’s view on the current economic conditions, and (ii) a measure of her political affiliation. To measure the views on current economic conditions, the Gallup survey asks the following question: “How would you rate economic conditions in this country today — as excellent, good, only fair, or poor?” The responses to this question are converted into a numerical scale that ranges from 1 (poor) to 4 (excellent). Moreover, the Gallup survey contains two questions about political affiliation, which allows classification of survey respondents into Democrats, Republicans, or Independents. Our measure of political polarization in economic views is the absolute difference in the average economic views of Democrats and Republicans in a given calendar quarter.

For additional robustness tests, we use an alternative measure of the views of economic conditions based on the Michigan Survey. Specifically, we use the Current Economic Conditions Index. We provide more details on the two surveys in the Internet Appendix, and we plot the time series of both measures of polarization in economic views in Internet Appendix Figure IA.1.

Second, we obtain quarterly firm-level financial information from Compustat. Third, we compute quarterly credit spreads using bond transaction data from TRACE. Specifically, we follow Fracassi, Petry, and Tate (2016) and compute spreads by taking the yield to maturity and subtracting the benchmark Treasury yield. We then average the daily spreads within the same bond-quarter across all senior unsecured bonds. We aggregate the resulting quarterly bond-level credit spreads at the firm level by computing the weighted average, where the weights are proportional to the principal amount.

Finally, we further supplement the data with hand-collected biographical information from online searches. We also use analysts' first and last names to obtain additional characteristics. For example, we infer analysts' ethnicity from their first and last names, using the API `name-prism.com` (see Ye, Han, Hu, Coskun, Liu, Qin, and Skiena (2017) for details). Moreover, we infer the gender of the analysts from their first name, using the publicly available API `genderize.io`, as well as manual online searches.⁸

3.2 Sample Construction

The rating actions are converted into an analyst-firm-quarter panel by using the most recent rating at the end of a given quarter and the analyst information from the most recent press release for the firm. To minimize measurement error in the analyst assignment, we do not use analyst information from press releases that are older than three years as of quarter end, and we do not assign analysts to quarters beyond the date of the final report for a given agency-firm pair. After we focus on analysts who work in the offices of Chicago and New York City, our sample consists of 2,402 issuers rated by 1,211 analysts.⁹

⁸The API uses a large dataset of first names and known genders gathered from user profiles across major social networks in order to predict gender. See <http://api.genderize.io/>.

⁹When the press release does not provide any office information, we assume the analyst is based in New York. Given that more than 85% of all analysts with non-missing office location are based in New York, we believe this assumption is reasonable.

Since we require information on political-party affiliation, we further restrict the sample to analysts who can be matched to a voter registration record. We match analysts to voters as follows. In a first step, we merge analysts to voters using first name, middle initial, and last name, keeping only exact matches. In the case of duplicate matches, we try to determine the correct match based on voter age and ZIP code.¹⁰ In a second step, we merge the remaining unmatched analysts to voter records using only their first name and last name. The merging procedure is described in more detail in the Internet Appendix. Our final sample includes 557 analysts, covering 1,984 firms.

To put the resulting match rate of ca. 46% (=557/1,211) in context, consider the following statistics. The share of registered voters among the total voting-age population of individuals aged 25 to 64 years with a Bachelor's degree or higher is ca. 75.6%, as of November 2016.¹¹ We lose analysts who work in New York City but reside in Connecticut or in other parts of the State of New York. According to New York City commuter data, approximately 12% of analysts should fall in this category.¹² Moreover, we lose analysts who did not update their voter registration to the state of their work location, whose names are spelled differently in the press releases than in the voter records, and who match to multiple voters among whom we cannot determine a single correct match.¹³ Of course, these statistics have to be treated with caution, because we do not know how the population of credit rating analysts compares to the U.S. population. We nevertheless find them useful because they suggest a match rate with voter registration records of 46% is not unreasonable.

Even though our analysis does not require a random sample, we would still like to understand the potential differences between our sample and the overall population of analysts and firms. First, we investigate whether analysts whom we are able to match to voter records rate different types of companies. The results, reported in Table IA.2 in the

¹⁰Analyst age is approximated by assuming that the analyst was 21 years old upon graduation from college, following Chevalier and Ellison (1999). Information on analysts' graduation year is obtained via manual online searches.

¹¹U.S. Census Bureau. Data available at <https://www.census.gov/data/tables/time-series/demo/voting-and-registration/p20-580.html>.

¹²NYC Department of City Planning. Data available at https://www1.nyc.gov/assets/planning/download/pdf/data-maps/nyc-population/acs/ctpp_p6_nyc_boro_06_10.pdf.

¹³For 65 analysts, we are unable to determine a unique match out of multiple potential voter matches.

Internet Appendix, show that analysts for whom we are able to obtain party affiliation rate firms that have a lower return on assets, have higher Capex and have higher cash flow. Second, in terms of selection based on observable analyst characteristics, we do not expect analysts who are registered voters to be representative of the overall analyst population. Given the focus of our study, which is to estimate the importance of political alignment with the president on the decisions of financial experts, restricting the sample to analysts who are registered voters, even if they differ from the general population of analysts, is justified. We provide a comparison of partisan analysts relative to the population of unregistered analysts, as well as a comparison of Democratic and Republican analysts, in Table IA.3 in the Internet Appendix.

3.3 Summary Statistics

Table 1 and Figure 1 report summary statistics. 26% of the analysts who are registered voters are unaffiliated, 39% are registered Democrats, 34% are Republicans, and 1% are registered with a party other than the Democratic or Republican party. In 37% of the analyst-firm-quarters, the analyst's party affiliation does not match the president's party (*ideological mismatch*). Figure 1a reports the average party affiliation by GICS sector. Some of the industries with the highest share of Democratic analysts are utilities (64%), consumer staples (50%), and telecommunication services (49%). These patterns could be driven by factors such as the geography of where analysts grew up, which may influence both their party affiliation and the sectors they choose to cover. For example, analysts who grew up in New York (a "blue state") likely had more exposure to the financial sector, whereas analysts from Texas (a "red state") may be more familiar with energy companies. Figure 1b shows the percentage of Democratic analysts is higher in New York City (44%) than in Chicago (27%). Figure 1c compares the political affiliation of analysts in the three different rating agencies. At S&P, Fitch, and Moody's, 54%, 34%, and 33% of the analysts are Democrats, respectively. The median analyst is in the sample for approximately five years (unreported for brevity).

Our main dependent variable is the quarterly change in the credit rating (measured in notches). Because credit ratings are transformed into a cardinal scale, starting with 1 for

AAA (Aaa) and ending with 21 for D (C), as in Fracassi, Petry, and Tate (2016), a positive rating change indicates a downgrade. The average credit rating change is 0.026 notches, confirming evidence from prior studies that downgrades are more common than upgrades (Dichev and Piotroski (2001); Hand, Holthausen, and Leftwich (1992); Holthausen and Leftwich (1986)). Ten percent of the observations in our sample have a rating change, which is also consistent with the literature (e.g., Becker and Ivashina (2014)). We study rating changes instead of levels for two reasons. First, changes allow us to better isolate the decisions of the current analysts from other confounding factors, such as the influence of the previous analyst. Second, they allow for the possibility that political perception gets reflected in credit ratings gradually over time, as new information about economic policies and firm fundamentals arrives.

Figure 2 presents the average adjusted rating change for Democratic, Republican, and unaffiliated analysts during the five presidential terms in our sample period. Adjusted rating changes are computed by taking the quarterly rating change and subtracting the average rating change within the same firm and quarter, averaged across all agencies rating the firm. This measure allows us to control for the possibility that the party affiliation of the analysts covering a given firm may correlate with the firm's fundamentals and investment opportunities under different administrations. Even in this univariate comparison, we observe a pattern that is very consistent with our main multivariate analysis: During a Republican presidency, Republican analysts upward-adjust ratings more relative to Democratic analysts. Under Obama's presidency, the sign of this difference reverses: Republican analysts downward-adjust more than Democratic analysts. The Trump presidency is particularly interesting because the outcome of the 2016 election was unexpected, it led to the Republican party controlling both the Senate and the White House, and the two candidates involved in the election had very different views on economic policy. The disagreement between Democratic and Republican analysts is particularly large during Trump's presidency, with Democratic analysts downward-adjusting more than Republicans. Importantly, the rating behavior of unaffiliated analysts is relatively similar under Democratic and Republican presidents. An additional pattern that emerges from Figure 2 is that the disagreement between Republican and Democratic analysts is greater during Republican administra-

tions. This finding is consistent with existing survey evidence on households, where the partisan divide in views of the economy is also stronger under Republican presidents (e.g., Pew Research Center (2019)).

4 Empirical Strategy

Measuring the influence of political alignment with the president on rating decisions by credit analysts is empirically challenging. If analysts were randomly assigned to firms and agencies and party affiliation was randomly assigned to analysts, we could measure the effect of partisan perception by comparing the rating actions of analysts who are aligned with the president's party with the rating actions of analysts who are not aligned with the president's party. However, analysts are unlikely randomly assigned to firms. Analysts with a certain political ideology could specialize in sectors or firms whose fundamentals are directly affected by presidential policies (see Figure 1a for the distribution of analyst party affiliation across sectors). For example, Republican analysts could be more likely to rate firms whose value increases under the policies of Republican presidents and decreases under the policies of Democratic presidents (e.g., oil and gas companies), and therefore downgrade more often under Democratic than under Republican administrations. In the presence of such non-random matching, the estimated average difference in the rating actions between analysts with different party affiliations may not reflect the effect of partisan perception, but rather differences in the fundamentals of the firms they cover. Second, party affiliation is not randomly assigned to analysts and may be correlated with other time-invariant characteristics of the analyst, such as upbringing, education, prior work experience, or attitudes towards certain industries or firms. Third, credit analysts may not be randomly assigned to rating agencies. As Figure 1c shows, the mix of Democratic and Republican analysts varies substantially across agencies. If political cycles correlate with asset returns (see Pástor and Veronesi (2018)), and rating agencies' methodologies differ in how they incorporate economic variables into their models, then differences in ratings between agencies over the political cycles might not be due to partisan perception, but to the non-random composition of political affiliations across agencies.

Our identification strategy removes the above confounding factors by regressing the rating change for firm f rated by analyst i in quarter t on firm \times quarter fixed effects, political-affiliation fixed effects, as well as agency \times quarter fixed effects:

$$\Delta R_{ift} = \alpha_{ft} + \alpha_{jt} + \alpha_p + \beta \text{Ideological mismatch}_{it} + \gamma' X_{it} + \epsilon_{ift}, \quad (1)$$

where ΔR_{ift} refers to the quarterly rating change, j denotes the rating agency, p denotes the analyst's political affiliation (Democrat, Republican, Unaffiliated, and Other), and *ideological mismatch* $_{it}$ is an indicator equal to one if the analyst's party affiliation does not match the party of the elected president in quarter t . In a presidential election quarter, we define *ideological mismatch* $_{it}$ using the newly elected president, because the election results are known by the end of the quarter. X_{it} refers to a vector of controls that includes a control for analyst tenure and the number of firms rated.

In our baseline definition, *ideological mismatch* is equal to one for analysts whose party affiliation does not match the president's; it is zero for analysts whose party affiliation matches that of the president as well as for unaffiliated analysts. Because we include party-affiliation fixed effects in all regressions, the coefficient on *ideological mismatch* will be identified only based on Republican and Democratic analysts, because their party switches at least once from aligned to misaligned with the president.¹⁴ The main benefit of including unaffiliated analysts in our baseline definition is that it allows us to estimate the fixed effects and coefficients on control variables more precisely. In Table 3, we show we obtain very similar results if we only keep Democratic and Republican analysts.

By including firm \times quarter fixed effects, we are effectively comparing analysts who cover the same firm at the same point in time. Hence, our results cannot be driven by analysts with ideological mismatch covering different types of firms. Including agency \times quarter fixed effects addresses concerns that different methodologies of credit agencies might be correlated with the political cycle during our sample period. Furthermore, we present specifications where we include agency \times sector instead of agency \times quarter fixed

¹⁴Because unaffiliated analysts and analysts with other party affiliations never change from aligned to misaligned, whether we code them as aligned or misaligned does not affect our estimate of β in equation (1).

effects to address any concerns related to agencies with different composition of Democratic and Republican analysts having different rating models for different industries. Finally, our estimator of partisan perception is, by construction, orthogonal to the baseline effect of the analyst’s political affiliation itself and, hence, to a number of unobserved time-invariant analyst characteristics that may be correlated with party affiliation. Thus, our estimator of partisan perception captures how the behavior of Democratic and Republican analysts changes depending on whether their preferred party occupies the White House, and not a time-invariant characteristic correlated with party affiliation. We also present robustness tests that include analyst fixed effects (see Table 4), which leaves the magnitude of the estimated coefficient virtually unchanged. We double-cluster standard errors at the analyst and firm level throughout the analysis. In Table 4, we show our results are robust to triple clustering by firm, analyst, and quarter.

4.1 Can individual analysts influence ratings?

A necessary condition for analysts’ political ideology to affect ratings is that the ratings process needs to provide sufficient room for individual analysts to affect the rating of an issuer. Whether individual analysts can affect ratings is not obvious given that the final rating decision is taken by a committee. Upon receiving a rating application from a potential customer, rating agencies typically assign a lead analyst to the ratings process. The lead analyst meets with the customer to discuss relevant information, which she subsequently analyzes with the help of an analytical team. She then proposes a rating and provides a rationale to the rating committee, which consists of a number of credit-risk professionals determined by the analyst in conjunction with the committee chair. Once the rating committee has reached its decision, the rating agency communicates the outcome to the customer and publishes a press release.¹⁵ The ratings process therefore provides ample opportunities for individual analysts to influence the final rating, even if the final

¹⁵See Fracassi, Petry, and Tate (2016) and https://www.moodys.com/sites/products/ProductAttachments/mis_ratings_process.pdf for a description of the ratings process at Moody’s, https://www.standardandpoors.com/en_AU/delegate/getPDF?articleId=2053416&type=COMMENTS&subType=REGULATORY for the ratings process at S&P, and <https://www.fitchratings.com/site/dam/jcr:b05b5bd2-0443-4338-815b-81a809840e65/Form%2025-101F1%20Item%205.pdf> for the ratings process at Fitch.

decision is taken by a committee. Lead analysts guide meetings with the customer, request and interpret information, and play a key role in the rating committee by proposing and defending a rating recommendation based on their own analysis. In addition, the rating-committee chair serves a special role by influencing the composition of the rating committee and acting as the moderator.

How much individual analysts are able to influence ratings is ultimately an empirical question. Fracassi, Petry, and Tate (2016) attribute a substantial part of the variation in corporate bond ratings to individual analysts: They explain 30% of the within-firm variation in ratings. For securitized finance ratings, Griffin and Tang (2012) provide evidence that CDO ratings by a major credit rating agency frequently deviated from the agency’s main model, reflecting room for subjectivity in the ratings process. In addition, Kisgen, Nickerson, Osborn, and Reuter (2017) and Kempf (2018) document that the rating decisions of lead analysts and committee chairs predict both internal promotions and external hiring by investment banks, suggesting that, by revealed preference, these parties see valuable information in analysts’ rating decisions.

4.2 Why do corporate credit analysts provide a useful setting?

Corporate credit rating analysts provide a suitable setting to study the effect of partisan perception on economic behavior in a high-stake environment for a number of reasons. First, it is one of the few settings where decisions can be linked to the identity of the individual decision maker. Second, credit ratings have been shown to affect firms’ cost of financing (Fracassi, Petry, and Tate (2016)), as well as their financial policy and investment decisions (Chernenko and Sunderam (2011); Almeida, Cunha, Ferreira, and Restrepo (2017)). Hence, the views and actions of credit rating analysts have real consequences for the rated firms. Third, rating the creditworthiness of an issuer requires the making of forecasts over long horizons, where differences in beliefs should matter more than for shorter horizons (Patton and Timmermann (2010)).¹⁶ Fourth, because multiple analysts can rate the *same firm* at the *same point in time*, we are able to control for differences

¹⁶Although equity analysts also provide long-term growth forecasts, those forecasts have been shown to have low predictive power for realized growth rates over longer horizons (e.g., La Porta (1996); Chan, Karceski, and Lakonishok (2003); Barniv, Hope, Myring, and Thomas (2009)).

in the type of firms that analysts rate. Finally, one of the challenges of addressing our question is that we need to match individual analysts to voter registration data. The geographical location of credit analysts is very concentrated in New York City and Chicago, which reduces problems related to heterogeneous data availability and data quality in the voter registration records across different U.S. states.

5 Analysts' Partisan Perception and Credit Rating Actions

This section presents our main results. We first document that partisan perception has a significant influence on analysts' credit rating decisions, by showing that analysts whose party affiliation does not match the president's are more likely to adjust ratings downward. This result is robust to various measures of rating changes, sample restrictions, and estimation methods. Next, we focus on the 2016 presidential election and document a sharp divergence in the rating actions of Democratic and Republican analysts during the election month, with Democratic analysts downward adjusting ratings more than Republican analysts. Finally, we investigate price effects and show that firms that are rated by partisan analysts experience greater losses in their market capitalization.

5.1 Main Results

We estimate the regression from equation (1) with different sets of fixed effects and report the results in Table 2. Specifically, we regress quarterly ratings changes on ideological mismatch, an indicator equal to one if the analyst's party does not match the current president's, and zero otherwise, as well as on controls. We include party-affiliation fixed effects in all regressions.

We begin by including agency fixed effects in addition to firm \times quarter fixed effects and analyst's party-affiliation fixed effects, because Figure 1 documents pronounced differences in political ideological across different agencies. The results, reported in column (1), suggest partisan perception affects analysts' rating behavior. Specifically, analysts who do not

support the president’s party are more likely to adjust ratings downward by 0.0168 notches relative to analysts who are aligned with the president’s party. The economic and statistical significance of the effect of partisan perception remains high as we tighten the identification to include agency \times sector (column (2)) as well as agency \times quarter fixed effects (column (3)). The estimate in column (3) suggests that an analyst who is misaligned with the president’s party on average downward-adjusts ratings more by 0.0134 notches. Relative to the average absolute rating change of 0.118 notches, this change is an economically sizable increase of 11.4%. Over a four-year presidency (i.e., 16 quarters), these estimates imply analysts who are misaligned with the president downward-adjust the rating of the average firm by 0.21 ($=0.0134 \times 16$) notches more than aligned analysts. As a reference point, a one-notch downgrade would be equivalent to moving from BB to BB– on the credit rating scale.

Comparing the effect of ideological mismatch of the analyst on rating changes with the importance of unobserved firm-level and agency-level factors is also informative. We find our baseline effect corresponds to 4.0% of one standard deviation in the firm \times quarter fixed-effects distribution and to 36.3% of one standard deviation in the distribution of agency \times quarter fixed effects. Hence, although the economic magnitude of the effect of political alignment with the president is moderate when compared with the importance of firm fundamentals, it is sizable when compared with the importance of agency-level factors. It is also sizable relative to other unobserved factors at the analyst level, as measured by the analyst fixed effects (the regression with analyst fixed effects is reported in Table 4, Panel C). Specifically, ideological mismatch has an effect that is roughly equivalent to moving from the 50th to the 75th percentile of the analyst fixed-effects distribution.

Our set of high-dimensional fixed effects eliminates a lot of potentially confounding variation and allows us to overcome some of the central challenges in empirical studies of partisan behavior. Most importantly, firm \times quarter fixed effects address the possibility that the relationship between partisan perceptions and rating actions may be confounded by non-random matching of analysts to firms. Second, by including agency \times quarter fixed effects, we can remove any differences in rating methodologies across rating agencies. Third, by including party-affiliation fixed effects, we are removing any time-invariant differences

across individuals with different party affiliations, and can isolate changes in their rating behavior as the president changes.

A potential concern could be that our ideological-mismatch variable picks up the effect of other analyst characteristics that may be correlated with party affiliation. Note such unobservable characteristics would pose a threat to our identification only if they can explain differential behavior under Democratic versus Republican administrations. What characteristics that might be is not obvious. To still directly address this potential issue, Table IA.4 in the Internet Appendix repeats the analysis from Table 2, while including additional analyst characteristics as well as their interaction with an indicator for Democratic presidents. We include characteristics that are known to be important predictors of political affiliation: ethnicity, gender, and age. Across all three specifications, the coefficient estimate on ideological mismatch is remarkably stable.

In Table 3, we repeat our main analysis but report the effects separately for Democratic and Republican analysts (Panel A) as well as for Democratic, Republican, and unaffiliated analysts (Panel B). The estimates in Panel A suggest that under Republican presidents, Democratic analysts downward-adjust ratings more than Republican analysts. Under Democratic presidents, the gap between the two groups reverts sign, and Democratic analysts upward-adjust more. Consistent with Figure 2, we find the difference between Democratic and Republican analysts is more pronounced under Republican presidents.¹⁷

In Panel B, we also add unaffiliated analysts, such that the coefficients on *Democrat* and *Republican* capture the difference relative to the base group of unaffiliated analysts. Relative to unaffiliated analysts, Republican analysts upward-adjust significantly more under Republican presidents and downward-adjust more under Democratic presidents. Democratic analysts behave more similarly to unaffiliated analysts, because the difference between Democratic and unaffiliated analysts is almost never statistically significant. Qualitatively, they downgrade more than unaffiliated analysts under Republican presidents, and the gap closes to roughly zero under Democratic presidents. At the bottom of the table, we report the results from an F -test that assesses whether the difference between Republican and Democratic analysts is statistically significant under Democratic and Republican

¹⁷The results from an F -test, reported at the bottom of the table, reveals that the difference between Republican and Democratic analysts is mostly insignificant under Democratic presidents.

presidents, respectively, which confirms the results from Panel A.¹⁸

5.2 Robustness Tests

Table 4 presents additional robustness tests for the main result in Table 2. Unless otherwise mentioned, we report results for the specification in Table 2, column (3), and suppress all control variables for brevity.

In Panel A, we alter the definition of the dependent variable. To mitigate the concern that our main result could be driven by outliers in the dependent variable, we modify the rating-change variable to take only three possible values: +1 for downgrades, 0 for no change, and -1 for upgrades. The result is very similar and the statistical significance, if anything, increases. When we separate the propensity to upgrade versus downgrade, we find the effect is coming from both sides: Analysts who are not aligned with the White House are both more likely to downgrade and less likely to upgrade.

Panel B shows results for alternative definitions of mismatch. For example, we use a definition of mismatch that uses only party-affiliation information from presidential elections, as opposed to all elections. We also test a definition of mismatch that complements our party affiliation from voter registration records with party information from analysts' financial contributions to political parties, candidates, and committees.¹⁹ Both alternative definitions of ideological mismatch yield results that are similar to our baseline.

In Panel C, we assess the robustness of our results with respect to alternative estimation methods. Triple-clustering by firm, analyst, and quarter leads to smaller standard errors. We also verify that we find similar results if we estimate the regression in equation (1) at the agency-firm-quarter level instead of at the analyst-firm-quarter level; that is, we compute the average ideological mismatch across all analysts from the same rating agency covering the same firm at the same point in time. Next, we estimate a weighted regression, where weights are proportional to the total book assets of the rated firm. We also show our

¹⁸In Internet Appendix Table IA.5, we also add unregistered analysts and group them together with the unaffiliated voters. The results are qualitatively very similar to the ones reported in Table 3.

¹⁹Data on financial contributions are obtained from Stanford's Database on Ideology, Money in Politics, and Elections (DIME) (see Bonica (2016)). We are able to match 57 analysts to a federal or state-level contribution. In the Internet Appendix, we provide additional information regarding the merging procedure.

results are robust to including analyst fixed effects. The latter result is important, because it reinforces our argument that we are capturing the effect of partisan perception separately from time-invariant characteristics of the analyst, which may be correlated with party affiliation. Moreover, our results are robust when we replace agency \times quarter fixed effects with agency \times sector \times quarter fixed effect, to address the possibility that rating agencies with different compositions of Democratic and Republican analysts might use different rating methodologies in different industries across Democratic or Republican presidencies. Furthermore, our results do not change when we introduce NBER recession interacted with party-affiliation fixed effects. The latter mitigates the potential concern that our baseline results reflect a differential response of Democratic and Republican analysts to recessions, as opposed to a differential response to different White House administrations.

In Appendix Table A.2, we also test whether ideological mismatch with the party that controls the U.S. Senate or the U.S. House of Representatives matters for rating decisions. In column (1), we find analysts misaligned with the party majority in the Senate downward-adjust ratings more. We do not find a significant effect from misalignment with the party majority in the House of Representatives (column (2)). When we add misalignment with the president as an additional control in columns (3) and (4), neither ideological mismatch with the Senate nor with the House of Representatives has incremental explanatory power. This insignificance of the party in control of Congress is consistent with existing studies of political cycles and stock returns (Santa-Clara and Valkanov (2003); Pástor and Veronesi (2018)), as well as with prior studies of political cycles and GDP growth (Blinder and Watson (2016)). We do not have a complete explanation for why disagreement with the president matters, whereas disagreement with Congress does not matter incrementally. We speculate this result could be driven by the party of the U.S. president being more salient to analysts than the identity of the party that controls Congress. According to a Gallup poll from 2014, only 41% of the surveyed registered voters are able to correctly identify the majority in both the Senate and the House (Saad (2014)). While this percentage could be different in the population of credit rating analysts, it still highlights that the party of the president is more salient to voters than the party majority in Congress. Moreover, only 32% of registered voters prefer a one-party control of Congress (Jones (2014)), indicating

that they do not have a strong preference for their own party controlling Congress.

Figure 3 plots our coefficient estimates after sequentially excluding each GICS sector that represents at least 5% of our total observations. The coefficient estimate is remarkably consistent across all specifications, suggesting our main result is not driven by a single sector. Finally, in Figure 4 we find the effect of partisan perception is fairly consistent across issuers of different credit quality.

5.3 2016 Presidential Election

To further support the interpretation that our results reflect the effect of analysts’ partisan perception, we conduct an event study around the 2016 presidential election. We focus on the 2016 election because it is unique — the outcome was unexpected and the two candidates had very different positions on economic issues. Moreover, the timing of the 2016 election did not overlap with any major economic events, and it led to a change in the Senate majority.

Figure 2 already suggests the Trump presidency is special because the disagreement between Republican and Democratic analysts is particularly pronounced during this period. Zooming in more closely around the election further strengthens this conclusion. Figure 5 plots the difference in the average rating adjustment between Democratic and Republican analysts around the 2016 election. We conduct the event study at a monthly frequency rather than at a quarterly frequency in order to better isolate the effect of the election. We estimate the following regression:

$$\Delta R_{ift} = \alpha_{fq} + \alpha_{jq} + \sum_{\tau=Jul16}^{\tau=Mar17} \beta_{\tau} Democrat_{it} \times D_t^{\tau} + \epsilon_{ift}, \quad (2)$$

where $Democrat_{it}$ refers to an indicator equal to one for analysts who are affiliated with the Democratic Party and zero for Republican analysts, and D_t^{τ} stand for calendar month dummies. α_{fq} and α_{jq} refer to firm \times quarter and agency \times quarter fixed effects, respectively.

The difference in the average rating adjustment between Democrats and Republicans is close to zero prior to the election. The difference then spikes significantly during the election

month, November 2016, indicating Democratic analysts downward-adjusted firms more by close to 0.02 notches. Despite the data limitations related to this event study and the fact that rating changes are infrequent events, the results indicate a significant change in the rating behavior between Democratic and Republican analysts around the 2016 election. We see a small reversal during February and March 2017, where Democratic analysts upward-adjust ratings slightly more than Republican analysts, although the difference is not statistically significant. However, when we expand the event window to span the period from 2015Q1 to 2018Q1 and perform a difference-in-differences analysis, we do not find that this reversal continues. Appendix Table A.3 reports the results from this difference-in-differences analysis that uses quarterly data. We find that Democratic analysts, on average, downward-adjust credit ratings by 0.0245 notches more than Republicans in the post-Trump period relative to the pre-Trump period.

Due to the unexpected outcome of the election, the event study allows us to rule out several alternative stories. Given the evidence that economic conditions can influence voting behavior (see Lewis-Beck and Stegmaier (2000) for a review of the relevant literature), a potential concern about our main analysis could be that the political affiliation of analysts might change in response to presidential policies or economic conditions. The event study mitigates such reverse-causality concerns, given that political attitudes of the analysts are unlikely to change discontinuously during the election month. It also makes it unlikely that we are picking up disagreement about other economic events rather than disagreement about the consequences of the expected economic policies of the newly elected president, because the election month did not coincide with other major events.

5.4 Heterogeneity across Analysts

We next test for heterogeneous effects across analysts. Specifically, we investigate whether the effect of political alignment with the president is more pronounced among analysts who are politically active.

In Table 5, we test three alternative proxies for political activeness, based on how frequently the analyst votes. First, we identify analysts who have voted in a primary or midterm election. Second, we compute the average time gap (in quarters) between the

elections in which the analyst votes, and define an indicator *Low avg. election gap* equal to one for analysts in the bottom quartile within a given quarter, and zero otherwise (column (2)). Third, we create an indicator variable *Frequent voter* that is equal to one for analysts who either have voted in a midterm or primary election or for whom the *Low avg. election gap* indicator is equal to one, and zero otherwise (column (3)). Because some of these measures are correlated with voter age, we also control for the interaction between voter age and ideological mismatch. All three measures indicate the effect of partisan bias is substantially stronger for analysts who vote more frequently. The importance of voting frequency supports the interpretation that our results reflect differences in partisan perception, and further raises the bar for alternative explanations.

5.5 Price Effects of Partisan Perception

The previous results show partisan perception affects corporate credit ratings. The goal of this section is to gauge the potential consequences of the main result on firms' cost of financing and investment decisions. First, regarding price effects, we document that firms that are rated by partisan analysts experience greater losses in their market capitalization. Second, to gauge the potential real effects of analysts' partisan bias, we perform a back-of-the-envelope calculation that combines our estimates with causal estimates of the effect of rating changes on firm investment from Almeida, Cunha, Ferreira, and Restrepo (2017).

5.5.1 Price Effects

A number of studies have documented the reaction of common stock prices to credit rating changes. The general conclusion of this literature, starting with the work by Holthausen and Leftwich (1986), is that downgrades are associated with significant negative abnormal stock returns, even after eliminating observations that contain potentially contaminating concurrent news releases. Little evidence supports the assertion that upgrade announcements trigger significant abnormal returns.

We replicate these findings for our sample of rating-change announcements. Retaining all rating actions by analysts whom we can match to a voter record, we compute abnormal stock returns around the date of the rating change reported in Moody's DRD, S&P

RatingXpress, and Mergent, respectively. Abnormal returns are calculated using the Fama and French (1993) and Carhart (1997) model estimated over trading days (-300,-50) relative to the rating change. In Figures IA.2 and IA.3 in the Internet Appendix, we plot the abnormal returns in the 21 days around the upgrade and downgrade announcements in our sample. We also remove any rating changes where the firm makes an earnings announcement or an M&A announcement inside the (-10,+10) window.²⁰ Consistent with prior studies, we find large negative average abnormal returns (-1.9%) in the three days around rating downgrades, and very small abnormal returns (0.2%) around upgrades after excluding concurrent events.

Given that we have established that analysts whose party affiliation does not match the president's downward-adjust more frequently, a remaining question is how well the market is able to "correct" for analysts' partisan perception. In other words, is the stock market reaction to downgrades muted when they are issued by misaligned analysts? Figures IA.3 and IA.2 in the Internet Appendix suggest it is not. The overall pattern in the cumulative abnormal returns is very similar for analysts who are aligned and misaligned with the president.²¹

Why do stock prices not differentiate more between the downgrades by partisan analysts? Although a complete answer to this question is beyond the scope of this paper, we suggest at least two possible reasons. First, because access to registered voter lists is limited to the purpose of political campaigns and education, the party affiliation of the analyst is not public information and may therefore not be fully reflected in the stock price. Second, in the presence of rating-based regulatory frictions, downgrades may affect the supply of capital to firms, even if the rating change itself does not reveal any new information to the market.²²

Using the cumulative abnormal returns estimated above as a measure of the change in the firm's market capitalization induced by rating changes, we next examine whether

²⁰Earnings-announcement dates are obtained from IBES and M&A announcement dates from SDC Platinum.

²¹Although Internet Appendix Figure IA.3 indicates slightly higher cumulative abnormal returns for misaligned analysts over a three-day window around rating downgrades, this difference disappears once we control for agency and calendar month effects, as we do in Internet Appendix Table IA.6.

²²See Sangiorgi and Spatt (2017) for an excellent review of the literature on the regulatory role of credit ratings.

firms rated by misaligned analysts experience, on average, a greater reduction in their market capitalization. We aggregate the three-day and seven-day cumulative abnormal returns around rating changes within a given rating agency, firm, and quarter, and replace them with zero when no rating change occurs in a given quarter. We then reestimate the regression in equation (1), after replacing the dependent variable with the cumulative abnormal returns around rating changes during the quarter.

Table 6 presents the results for cumulative abnormal returns measured over two event windows, $(-1,+1)$ (columns (1) and (2)), and $(-3,+3)$ (columns (3) and (4)), respectively. In columns (2) and (4), we exclude rating changes with a concurrent corporate event in the event window. We find that, in any given quarter after excluding corporate events, firms rated by misaligned analysts lose 0.032%–0.039% more of their market capitalization when they are rated by a misaligned analyst, depending on whether cumulative abnormal returns are measured over a $(-1,+1)$ or a $(-3,+3)$ event window. Because these losses accumulate over time, they are economically sizable: Over a four-year political cycle, a firm rated by a misaligned analyst loses 0.52% ($=0.0322 \times 16$) to 0.62% ($=0.039 \times 16$) more of its market capitalization if it is rated by a misaligned analyst as opposed to by an analyst who is politically aligned with the president. For the average-sized firm in our sample, this difference amounts to a total dollar loss of \$89 million–\$107 million.

We believe the estimated losses above likely represent an underestimation of the true losses in market capitalization due to analysts' partisan perception. First, although voter registration records provide a very useful proxy for analysts' political party affiliation, they surely come with measurement error. Such measurement will bias our estimates of the effect of partisan bias downward. Second, if rating changes are partially anticipated by the market, as Figures IA.3 and IA.2 in the Internet Appendix may suggest, the cumulative abnormal returns during the three or seven days around the rating change will underestimate the actual change in the firm's market capitalization due to a rating change. Our estimates above should therefore be interpreted as a lower bound on the magnitude of the price effect of analysts' partisan perception.

5.5.2 Firm Investment: Back-of-the-Envelope Calculation

Because credit ratings have been shown to significantly affect firms' cost of capital and, in turn, their financial policies and investment decisions (Chernenko and Sunderam (2011); Almeida, Cunha, Ferreira, and Restrepo (2017)), distortions in analysts' rating decisions may have real effects. We gauge the magnitude of the potential real effects by combining our estimates of the sensitivity of changes in credit ratings with respect to analysts' partisan bias and estimates of the sensitivity of firm investment with respect to changes in credit ratings from Almeida, Cunha, Ferreira, and Restrepo (2017).

In Table 2, we find partisan bias can explain a 0.05-notch ($= 0.0134 \times 4$) differential in the annual credit rating change for the average firm in our sample. Exploiting exogenous variation in corporate ratings due to rating agencies' sovereign ceiling policies, Almeida, Cunha, Ferreira, and Restrepo (2017) that a 0.7-notch decrease in a credit rating is associated with an 8.9-percentage-point reduction in firm investment for the treated firms, which corresponds to a 24% decrease relative to the pre-event level of investment. Combining these estimates with our own estimates from Table 2 suggests replacing an analyst who is ideologically aligned with the president with an analyst who is ideologically misaligned leads to a difference in firm investment of 0.64 ($= 8.9 \times 0.05/0.7$) percentage points, which represents 1.7% relative to the average investment level.

Obviously, these numbers are coarse and need to be taken with a grain of salt. The estimates from Almeida, Cunha, Ferreira, and Restrepo (2017) are based on an international sample of corporate bond issuers from both developed and emerging markets, and represent local estimates for firms around the sovereign bound, which tend to be firms of the highest credit quality that may have easy access to alternative sources of capital. To the extent that the real effects of credit rating changes differ across countries, firms, and time, the true real effects of partisan perception may be different than in our back-of-the-envelope calculation above.

6 Mechanisms

So far we have documented that partisan perception affects credit ratings. In this section, we investigate potential channels through which political party affiliation influences credit ratings.

6.1 Belief Disagreement

The existing literature has established a strong influence of political alignment with the U.S. president on households' beliefs about aggregate economic conditions (e.g., Bartels (2002); Gerber and Huber (2009); Mian, Sufi, and Khoshkhoh (2017)). Thus, a natural explanation for our results could be that analysts with different party affiliations differ in their views on how the economic policies and regulations of the U.S. president will affect the credit risk of firms in the economy.

We provide three pieces of evidence to support the interpretation that our results are driven by belief disagreement. First, we conduct an online survey of credit rating analysts and document more pessimistic views on current economic conditions among credit rating analysts who are not aligned with the president. Second, we find that the effect is stronger when political polarization in views of the economic condition is high. Third, we show that differences in rating behavior disappear when analysts rate firms whose fundamentals are less correlated with the U.S. economy and to presidential policies.

6.1.1 Survey Evidence

We first present survey evidence to directly support our interpretation that credit analysts with different partisan identities differ in their economic beliefs. In an effort to keep the survey as brief as possible and maximize the potential response rate, we focused on the state of the economy as the object of analyst disagreement. Specifically, we conducted an online survey of current and former credit rating analysts to ask them about their views on current economic conditions as well as about their political ideology and demographic characteristics. We invited alumni of Cornell University Johnson School of Management and of the University of Chicago Booth School of Business who work or used to work at

credit rating agencies, as well as members of the LinkedIn group “Credit Rating Agency Alumni + Friends” to participate in the survey. Overall, we invited 402 individuals and received 91 responses (i.e., we have a response rate of 22.6%).

To infer analysts’ views on current economic conditions, we used the following question from the Gallup Daily survey: “How would you rate economic conditions in this country today?”, with possible answers of “excellent,” “good,” “fair,” and “poor.” We code the answers with numerical values from 1 to 4, with 1 indicating the least favorable view and higher values representing more favorable views. In addition to the question on economic views, we also asked analysts about the number of years of experience and their demographic characteristics, such as age, gender, ethnicity, and residence. To infer the political affiliation of the analysts, we used the following question (same as in the Gallup Daily survey): “In politics, as of today, do you consider yourself a Republican, a Democrat, an Independent or Unaffiliated?” We classify a respondent’s political affiliation as *Republican*, *Democrat*, or *Independent* (if she responded Independent or Unaffiliated). We drop 17 individuals who indicated they had never worked as credit rating analysts and 17 respondents who did not finish the survey. Our final sample of individuals who responded to both questions consists of 57 responses.

Table A.4 in the Internet Appendix presents summary statistics of the respondents. The vast majority of the respondents had more than 10 years of work experience as credit rating analysts, with 35% of the respondents having more than 15 years of experience. Regarding their political affiliation, 39% identified as Democrat, 28% percent as Republican, and 33% percent as Independent, which is very similar to the political composition in our main sample. Also consistent with our main dataset, the majority of the respondents were white and male.

Table 7 presents the analysis of analysts’ self-reported views on the state of the economy. We observe that Republicans held a more positive view of current economic conditions than Independents, whereas Democrats were statistically indistinguishable from Independents. The difference is robust to including controls for analysts’ demographic characteristics (gender, age, and ethnicity) and years of experience. The difference between Democrats and Republicans is statistically significant at the 1% level in column (1) and at the 10%

level in columns (2) and (3) and ranges between 0.3656 (column (2)) to 0.4318 (column (1)). Because the survey was conducted under a Republican administration, the results confirm the findings from prior household surveys that individuals' views of economic conditions depend on whether the White House is occupied by their preferred political party (Bartels (2002); Gaines, Kuklinski, Quirk, Peyton, and Verkuilen (2007); Gerber and Huber (2009); Curtin (2016); Mian, Sufi, and Khoshkhoh (2017)). The economic magnitude of the difference between Democrats and Republican is also plausible. As of the fourth quarter of 2017, the last quarter with available data from the Gallup Daily survey, the difference in views of economic conditions between Republican and Democratic households was 0.57. The difference in our sample of credit rating analysts is somewhat smaller, but it is still economically large, which is remarkable given that we are studying a sample of finance professionals who likely have a much higher level of economic sophistication than the average U.S. household. Moreover, the result provides direct evidence for our interpretation that the differences in credit rating actions documented above could be driven by differences in economic beliefs.

6.1.2 Political Polarization in Views of Economic Conditions

To further support the interpretation that our results reflect differences in economic beliefs, we investigate whether the effect of partisan bias is more pronounced during periods in which views of economic conditions are more politically polarized in the U.S. population.

To measure political polarization in the views of economic conditions, we use data from the Gallup Daily survey. To measure the views on current economic conditions, Gallup asks the following question: "How would you rate economic conditions in this country today — as excellent, good, only fair, or poor?." The responses to this question are converted into a numerical scale that ranges from 1 (poor) to 4 (excellent). Our measure of polarization is the absolute difference in the average economic views between Democrats and Republicans in a given calendar quarter. We standardize the measure to have a mean of zero and a standard deviation of one.

In Table 9, we interact ideological mismatch with the polarization in economic views *Econ. Polarization Gallup*. The estimates in column (1) imply the effect of misalignment

with the president increases by 0.0087 notches for a one-standard-deviation increase in partisan conflict, thereby increasing the baseline effect by 83% ($=0.0087/0.0105$). The result is robust when we add agency \times sector fixed effects (column (2)) and agency \times quarter fixed effects (column (3)). Internet Appendix Table IA.7 shows we find similar results if we construct our measure of polarization in economic views based on the Michigan Survey.

6.1.3 Firm Heterogeneity

If the main result in this paper is driven by credit analysts with different party affiliations having different views on how the economic policies of the U.S. president affect the credit risk of firms in the economy, we should see smaller differences in rating behavior when analysts rate firms whose fundamentals are less correlated with the U.S. economy. We use firms with low cyclicalty as a proxy for such firms. To measure cyclicalty, we compute firms' equity market betas using the Fama and French (1993) and Carhart (1997) model estimated on monthly returns and a five-year rolling window. We split firms into high- and low-market-beta firms at the median within a given quarter. Table 8 reports the results. For firms with low market betas, we find no difference in the rating behavior between analysts who are politically aligned versus misaligned with the White House. For high market beta firms, on the other hand, we find a large and significant difference. We obtain a very similar result if we compute industry-wide market betas and split the sample into GICS sectors with low versus high exposure to the market. The effect of partisan perception thus appears to be concentrated in the group of firms with high exposure to the U.S. economy.

6.2 Alternative Mechanisms

Although the analysis above strongly supports belief disagreement as a potential mechanism driving our results, there could be other non-mutually exclusive mechanisms. While we cannot exclude all potential alternative explanations, our evidence so far allow us to rule out several alternative stories.

Analysts’ Personal Economic Situation. An important advantage of our setting is that rating actions are unlikely driven by differences in how analysts’ personal economic situation changes when their preferred party is in power. This confounding factor represents a key challenge for studies of household behavior, but it is not obvious how analysts’ assessment of the credit risk of firms in the economy could be affected by their personal economic situation. Moreover, since the analysts that we are comparing work for the same rating agency at the same point in time, it is unlikely that their income is differentially affected by the elected president. Hence, the concern that our results could reflect differences in the wealth or income of the individuals that we study is mitigated in our setting.

Harming the Other Team. An alternative mechanism could be that misaligned analysts downgrade firms more frequently in an effort to harm the economy and punish the president’s party. While this explanation is theoretically consistent with many results that we document, we find it less plausible for two main reasons. First, it assumes a high degree of coordination among analysts, because the rating decisions of an individual analyst are unlikely to materially affect the economy. Such coordination would be especially difficult given that each individual analyst has an incentive to deviate, because her future promotion and career outcomes depend on how accurately she assesses credit risk. Second, the results from the event study around the 2016 election are more consistent with belief disagreement and less consistent with misaligned analysts attempting to harm the president. If analysts were trying to harm the president, we would have expected no divergence in rating actions in response to the election outcome and a larger divergence when Donald J. Trump took office. Instead, we find that Democratic analysts downward-adjusted credit ratings more relative to Republican analysts during the month where the election result became public, and no significant difference in the month where President Trump took office. Overall, we therefore conclude that belief disagreement is the most likely explanation for our main results.

7 Conclusion

We show partisan perception affects the decisions of financial analysts. Using a novel dataset that links credit rating analysts to party affiliations from voter registration records, we show that analysts who are not aligned with the president’s party are more likely to adjust ratings downward. Our identification approach compares analysts with different party affiliations covering the same firm at the same point in time, ensuring that differences in firm fundamentals cannot explain the observed differences in rating actions. We further show that rating actions by partisan analysts have price effects, and can therefore distort firms’ financing and investment decisions.

What could be the source of the partisan perception documented in this paper? Although a complete answer to this question is beyond the scope of this paper, we speculate that partisan perception could reflect two things. It could reflect a causal effect of party affiliation, where analysts, similar to sports fans, feel optimism or pessimism because their team won the election (Mason (2015)). Alternatively, party affiliation could be a powerful statistic that summarizes ideological differences across analysts beyond ethnicity, gender and age and has strong incremental predictive power for their rating decisions and their response to public signals.

Given the documented increase in political polarization, understanding the potential implications of this trend for the U.S. economy is important. One potential channel for how polarization can have real effects is through the economic beliefs and actions of relevant economic agents. To the best of our knowledge, this study is the first to quantify the influence of partisan perception on the actions of an important set of finance professionals: credit rating analysts. Since the effect of partisan perception prevails even in a setting where pecuniary and professional gains are at stake, it may influence the behavior of many other relevant economic agents, such as firm managers and asset managers. This avenue is a fruitful one for future research in our view.

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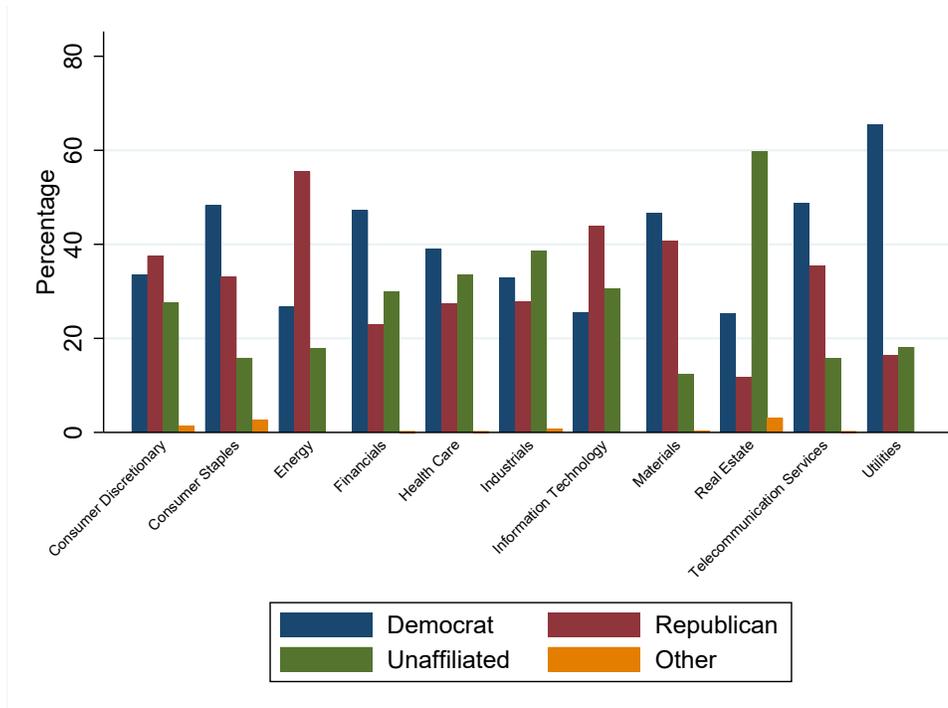
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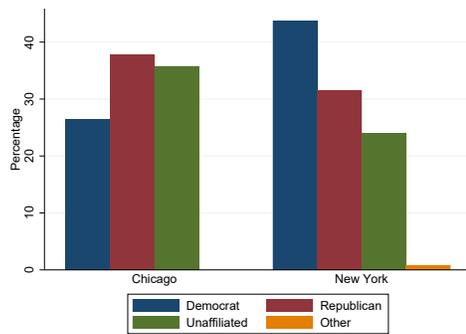
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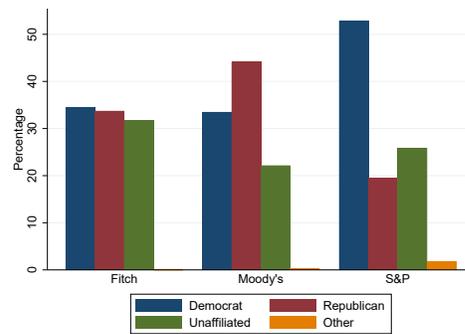
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(a) Party Affiliation by GICS Sector



(b) Party Affiliation by City



(c) Party Affiliation by Rating Agency

Figure 1: **Party Affiliation Summary.** The figure plots the distribution of Democratic, Republican, unaffiliated, and other analysts by GICS sector (Panel (a)), city (Panel (b)), and rating agency (Panel (c)).

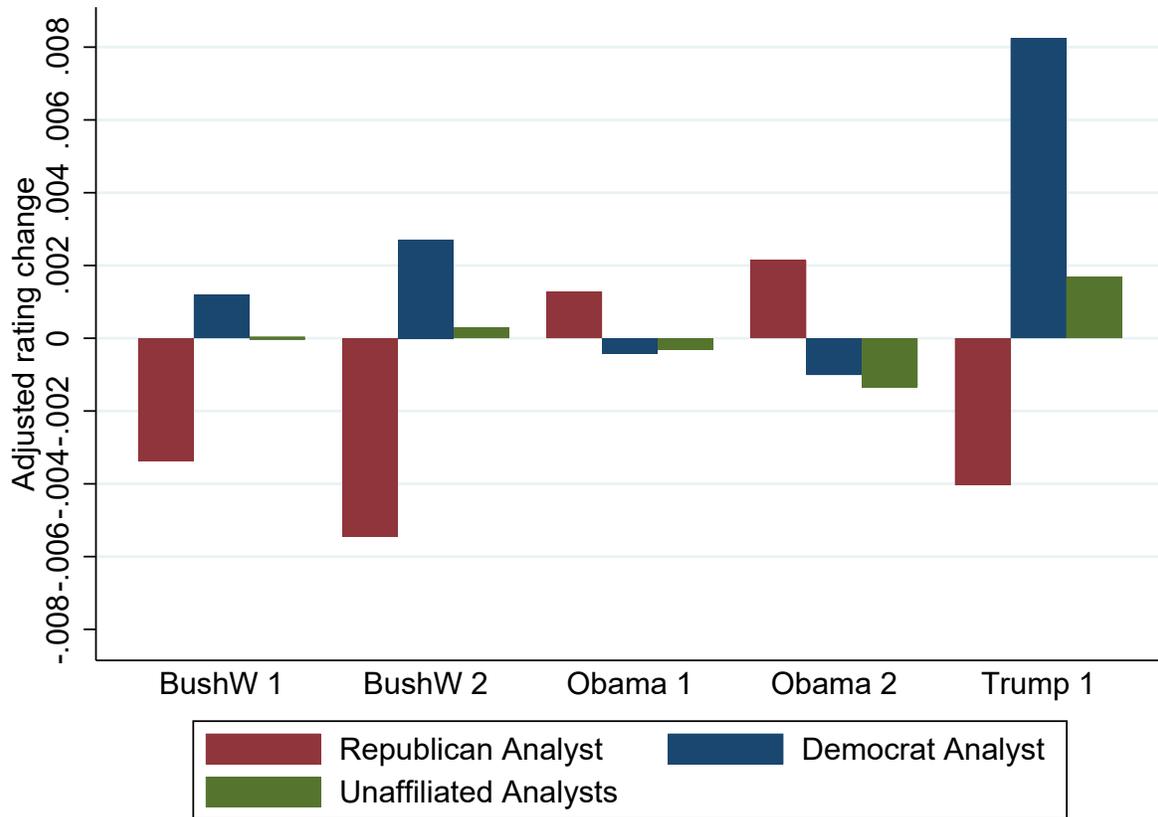


Figure 2: **Average Rating Changes by Analyst Party Affiliation and Presidency.** The figure plots the average adjusted rating change separately for Democratic, Republican, and unaffiliated analysts under each presidency during our sample period. Adjusted rating changes are computed by taking the quarterly rating change and subtracting the average rating change within the same firm and quarter.

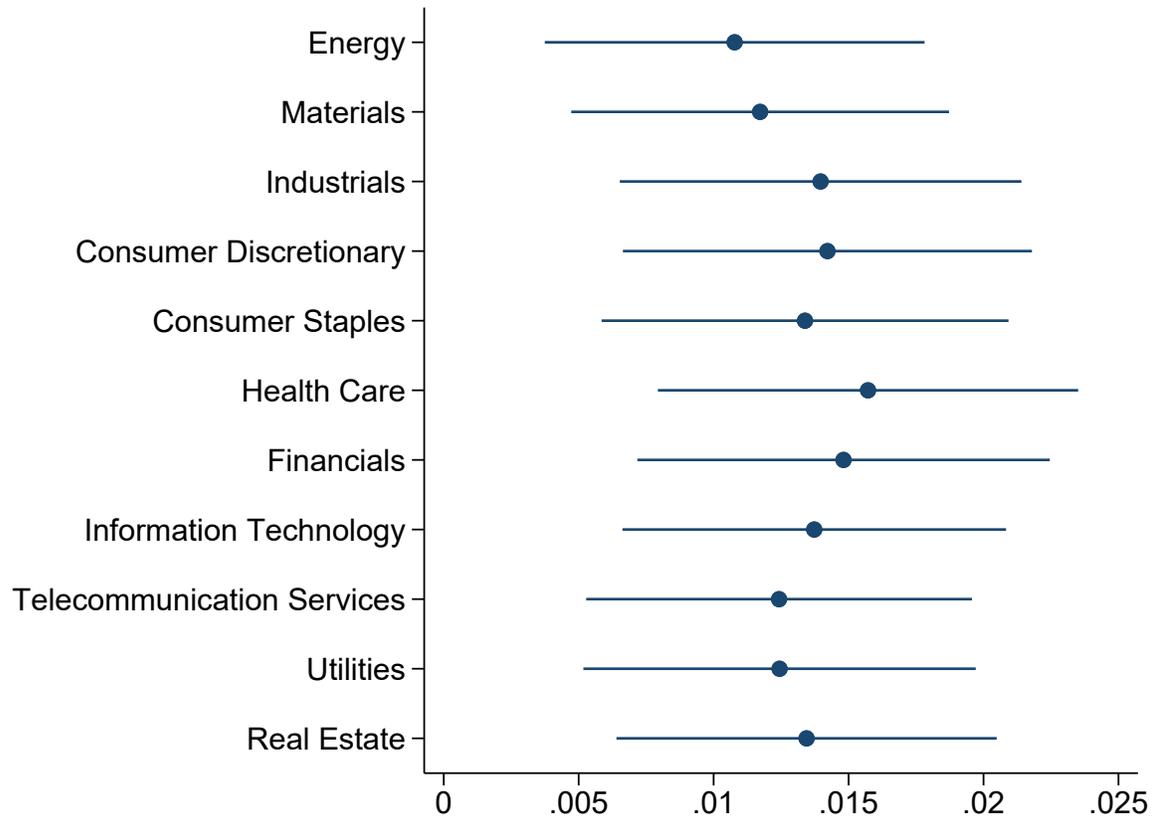


Figure 3: **Coefficient Estimates After Excluding Each GICS Sector.** The figure plots the coefficient estimate on ideological mismatch from the regression specification in Table 2, column (3), after excluding one GICS sector at a time.

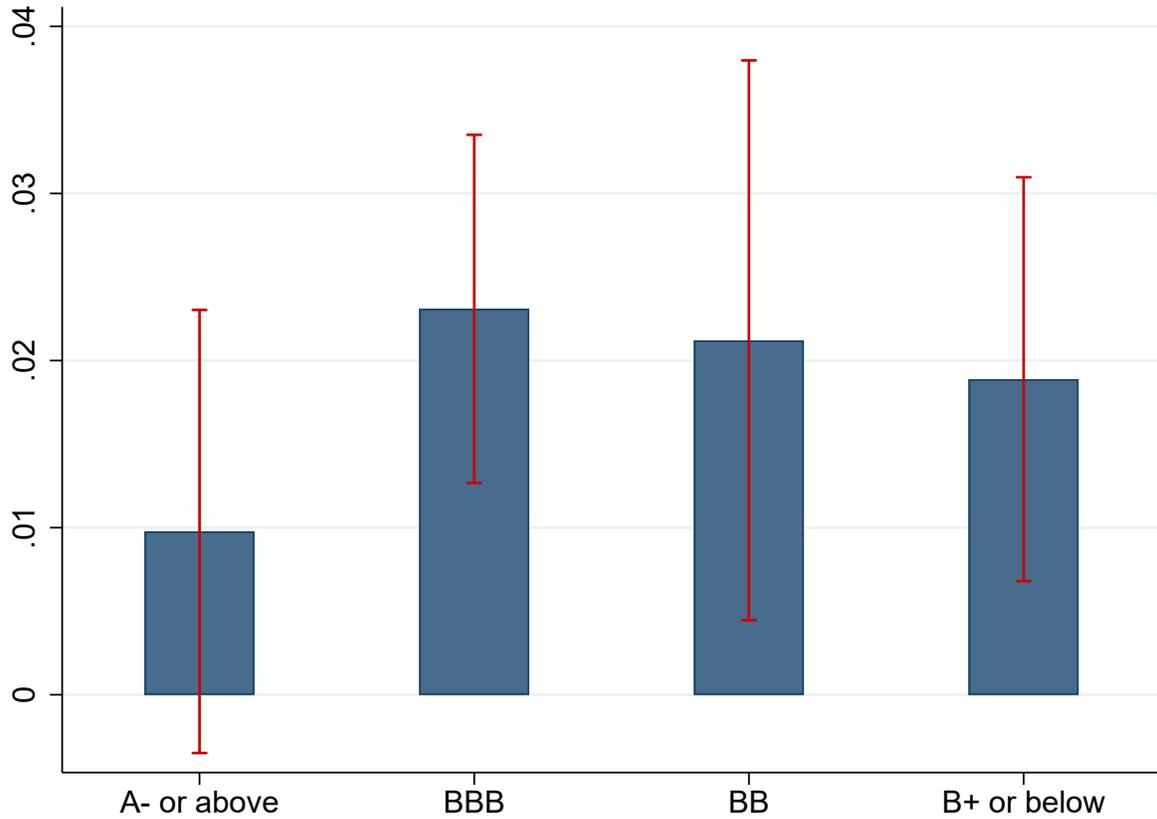


Figure 4: **Coefficient Estimates by Initial Rating Category.** The figure plots the coefficient estimate on the interaction term between ideological mismatch and four different rating categories. The regression specification is otherwise the same as in Table 2, column (1). Rating categories refer to the credit rating at the end of the quarter prior to the ratings change. We also plot the corresponding 95% confidence intervals, based on standard errors that are double-clustered at the firm and analyst level.

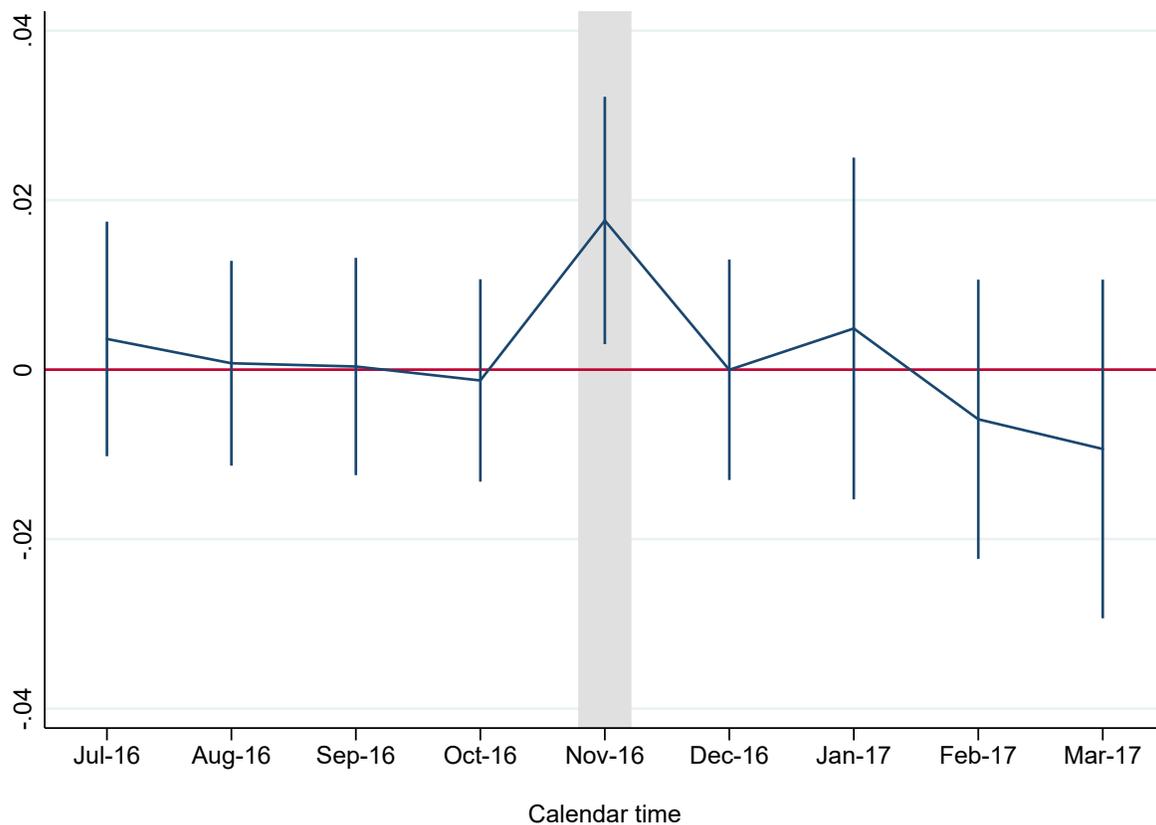


Figure 5: **Monthly Event Study Around The 2016 Presidential Election.** The figure plots the monthly difference in the average rating adjustment between Democratic and Republican analysts around the 2016 presidential election. We plot the coefficient estimates for β_τ from equation (2). The corresponding 95% confidence intervals are based on standard errors that are double-clustered at the firm and analyst level.

Table 1: **Summary Statistics**

This table presents summary statistics for our key variables. The sample consists of all rating changes for U.S. corporate bond issuers by Fitch, Moody's, and S&P between 2000Q1 and 2018Q1, with available information on the analyst's political party-affiliation. One observation is at the analyst-firm-quarter level. All variables are defined in Appendix A.1.

	N	Mean	St.Dev.	0.25	Median	0.75
<i>Key Dependent Variables</i>						
Rating change	72,732	0.026	0.387	0.000	0.000	0.000
CAR(-1,+1)	71,631	-0.064	1.587	0.000	0.000	0.000
CAR(-1,+1) excl. other events	70,927	-0.056	1.411	0.000	0.000	0.000
CAR(-3,+3)	71,631	-0.106	2.346	0.000	0.000	0.000
CAR(-3,+3) excl. other events	70,108	-0.078	1.931	0.000	0.000	0.000
<i>Key Independent Variables</i>						
Ideological mismatch	76,969	0.370	0.483	0.000	0.000	1.000
<i>Control Variables</i>						
Tenure	76,969	3.234	0.761	2.833	3.466	3.807
No. of firms covered	76,969	2.418	0.978	1.792	2.398	2.996
Votes in midterm or primary	76,969	0.754	0.431	1.000	1.000	1.000
Low avg. election gap	74,678	0.263	0.440	0.000	0.000	1.000
Frequent voter	76,969	0.782	0.413	1.000	1.000	1.000
Age	76,969	3.852	0.204	3.738	3.892	4.007
Market beta	49,626	1.179	0.669	0.709	1.093	1.537
Econ. Polarization Gallup	62,015	0.001	0.986	-0.866	0.114	0.615
Leverage	65,677	0.330	0.231	0.179	0.291	0.431
Size	65,705	8.820	1.607	7.707	8.765	9.826
Cash	65,692	0.084	0.095	0.017	0.052	0.117
Avg. past rating	74,925	10.918	3.824	8.000	10.000	14.000
Tobin's Q	53,993	1.541	0.741	1.065	1.316	1.764
Revenue growth	63,297	0.017	0.135	-0.048	0.011	0.079
Asset growth	64,356	0.008	0.044	-0.016	0.006	0.028
Cash flow	59,878	0.017	0.025	0.009	0.018	0.029
ROA	64,430	0.006	0.026	0.001	0.008	0.017
R&D	65,333	0.002	0.007	0.000	0.000	0.000
Capex	63,978	0.031	0.040	0.006	0.017	0.039

Table 2: **Partisan Perception and Rating Changes**

This table regresses quarterly rating changes on *Ideological mismatch*, an indicator equal to one for analysts whose party affiliation does not match the president’s party, and zero otherwise. All variables are defined in Appendix A.1. *t*-statistics, reported in parentheses, are based on standard errors that allow for double-clustering at the analyst and firm level.

	Rating Change		
	(1)	(2)	(3)
Ideological mismatch	0.0168 (4.18)	0.0170 (4.26)	0.0134 (3.79)
Tenure	0.0001 (0.03)	-0.0006 (-0.23)	-0.0004 (-0.15)
No. of firms covered	-0.0001 (-0.10)	0.0001 (0.05)	-0.0000 (-0.02)
Observations	49,792	49,792	49,790
R^2	0.804	0.804	0.808
Firm \times Quarter FE	Yes	Yes	Yes
Agency FE	Yes	No	No
Agency \times Sector FE	No	Yes	No
Agency \times Quarter FE	No	No	Yes
Party Affiliation FE	Yes	Yes	Yes

Table 3: **Democratic vs. Republican vs. Unaffiliated Analysts**

This table repeats the analysis from Table 2 after replacing ideological mismatch with indicators for the analyst’s party affiliation and an indicator for Democratic presidents. Panel A estimates the regression on the subsample of Democratic and Republican analysts only. We regress quarterly rating changes on *Democrat*, an indicator equal to one for analysts who are affiliated with the Democratic Party and zero for Republican analysts, as well as on an interaction with an indicator for Democratic presidents (*DemPresident*). Panel B repeats the analysis, but adds unaffiliated analysts, defined as all analysts who are classified as unaffiliated in the voter records. The coefficients on *Democrat* and *Republican* in Panel B capture the difference relative to the base group of unaffiliated analysts. At the bottom of the table, we report the results from an *F*-test that assesses whether the difference between Republican and Democratic analysts is statistically significant under Democratic and Republican presidents, respectively. *t*-statistics, reported in parentheses, are based on standard errors that allow for double-clustering at the analyst and firm level.

Panel A: Democratic vs. Republican Analysts

	Rating Change		
	(1)	(2)	(3)
Democrat	0.0313 (3.88)	0.0285 (3.59)	0.0268 (3.79)
Democrat × DemPresident	-0.0365 (-3.85)	-0.0346 (-3.62)	-0.0299 (-3.60)
Tenure	0.0060 (1.58)	0.0056 (1.51)	0.0058 (1.59)
No. of firms covered	0.0001 (0.04)	0.0001 (0.09)	-0.0002 (-0.12)
Observations	29,348	29,348	29,346
<i>R</i> ²	0.798	0.799	0.803
DemPresident <i>F</i> -stat	1.48	2.04	0.58
DemPresident <i>p</i> -value	0.225	0.154	0.447
Firm × Quarter FE	Yes	Yes	Yes
Agency FE	Yes	No	No
Agency × Sector FE	No	Yes	No
Agency × Quarter FE	No	No	Yes

Continued on next page

Panel B: Democratic and Republican vs. Unaffiliated Analysts

	Rating Change		
	(1)	(2)	(3)
Republican	-0.0162 (-2.88)	-0.0157 (-2.73)	-0.0138 (-2.52)
Republican \times DemPresident	0.0228 (3.32)	0.0222 (3.18)	0.0200 (3.00)
Democrat	0.0117 (1.84)	0.0089 (1.43)	0.0089 (1.49)
Democrat \times DemPresident	-0.0103 (-1.39)	-0.0111 (-1.54)	-0.0066 (-0.94)
Tenure	0.0005 (0.21)	-0.0001 (-0.03)	0.0001 (0.02)
No. of firms covered	-0.0003 (-0.25)	-0.0002 (-0.14)	-0.0002 (-0.16)
Observations	49,316	49,316	49,314
R^2	0.806	0.806	0.810
RepPresident F -stat	16.39	13.37	13.71
RepPresident p -value	0.000	0.000	0.000
DemPresident F -stat	2.01	5.79	1.30
DemPresident p -value	0.157	0.017	0.254
Firm \times Quarter FE	Yes	Yes	Yes
Agency FE	Yes	No	No
Agency \times Sector FE	No	Yes	No
Agency \times Quarter FE	No	No	Yes

Table 4: **Robustness**

This table presents robustness tests. The baseline regression refers to specification (3) from Table 2. For brevity, we only report coefficients of interest and suppress control variables. In Panel A, *Rating change indicator* is equal to zero if the quarterly rating change is zero; minus one if the rating change is negative (i.e., upgrade); and plus one if the rating change is positive (i.e., downgrade). *Downgrade (Upgrade)* is an indicator equal to one if the quarterly rating change is positive (negative), respectively, and zero otherwise. In Panel B, we use alternative definitions of ideological mismatch, using party-affiliation from presidential elections only (first row), and adding party affiliation information from analysts' political contributions. In Panel C, *Triple clustering by analyst, firm, and quarter* refers to triple-clustering standard errors at the analyst, firm, and quarter level. *Firm-agency level* refers to a regression of quarterly rating changes on average ideological mismatch, after collapsing the data at the firm-agency-quarter level and averaging ideological mismatch across all analysts rating the same firm for the same rating agency in the same quarter. *Weighted least squares* refers to a weighted-least-squares regression, where weights are proportional to the total lagged book assets of the rated firm. *Add Analyst FE* adds analyst fixed effects. *Add Agency \times Sector \times Quarter FE* replaces Agency \times Quarter fixed effect with Agency \times Sector \times Quarter fixed effect. *Add NBER Recession \times Party affiliation FE* replaces party-affiliation fixed effects with party affiliation \times recession dummy fixed effects. Recessions are defined following the National Bureau of Economic Research (NBER). *t*-statistics are based on standard errors that allow for double-clustering at the analyst and firm level (except for the value in row *Firm-agency level*, where standard errors are clustered at the firm level).

	Coeff.	<i>t</i> -statistic
Baseline	0.0134	3.79
Panel A: Alternative dependent variables		
Rating change indicator	0.0110	3.88
Downgrade	0.0064	3.24
Upgrade	-0.0046	-2.21
Panel B: Alternative definitions of ideological mismatch		
Use only party affiliation from presidential elections	0.0144	2.75
Add party affiliation from political contributions	0.0135	4.36
Panel C: Estimation		
Triple-cluster standard errors (analyst, firm, and quarter)	0.0134	4.33
Firm-agency level	0.0298	3.82
Weighted least squares	0.0125	3.35
Add Analyst FE	0.0108	2.40
Add Agency \times Sector \times Quarter FE	0.0087	2.82
Add NBER Recession \times Party affiliation FE	0.0150	4.03

Table 5: **Interaction with Voting Frequency**

This table regresses quarterly rating changes on ideological mismatch as well as interactions with measures of voting frequency. *Votes in midterm or primary* is an indicator equal to one for analysts who have voted during midterm or primary elections in the past, and zero otherwise. *Low avg. election gap* is the indicator equal to one for analysts who are below the bottom quartile of average time gap (in quarters) between elections in which the analyst votes, and zero otherwise. *Frequent voter* is an indicator equal to one for analysts for whom *Low avg. election gap* is equal to one or *Votes in midterm or primary* is equal to one, and zero otherwise. *Age* is the logarithm of age of the analyst as of the end of the quarter, and it is standardized to have a mean of zero and a standard deviation of one. *t*-statistics, reported in parentheses, are based on standard errors that allow for double-clustering at the analyst and firm level.

	Rating Change		
	(1)	(2)	(3)
Ideological mismatch	0.0014 (0.21)	0.0091 (2.24)	0.0003 (0.04)
Votes in midterm or primary	0.0008 (0.25)		
Mismatch \times Votes in midterm or primary	0.0140 (2.21)		
Low avg. election gap		0.0007 (0.22)	
Mismatch \times Low avg. election gap		0.0138 (2.54)	
Frequent voter			-0.0013 (-0.40)
Mismatch \times Frequent voter			0.0151 (2.33)
Age	-0.0001 (-0.08)	-0.0009 (-0.57)	0.0001 (0.05)
Mismatch \times Age	-0.0007 (-0.25)	-0.0009 (-0.30)	-0.0009 (-0.33)
Tenure	-0.0004 (-0.15)	-0.0000 (-0.02)	-0.0004 (-0.15)
No. of firms covered	-0.0006 (-0.45)	-0.0002 (-0.13)	-0.0005 (-0.39)
Observations	49,790	47,454	49,790
R^2	0.808	0.808	0.808
Firm \times Quarter FE	Yes	Yes	Yes
Agency \times Quarter FE	Yes	Yes	Yes
Party Affiliation FE	Yes	Yes	Yes

Table 6: **Cumulative Abnormal Returns around Rating Changes**

This table regresses cumulative abnormal stock returns around rating changes on ideological mismatch. Cumulative abnormal returns (CARs) are measured in percent and calculated using the Fama and French (1993) and Carhart (1997) model estimated over trading days (-300,-50) and are measured over an event window of (-1,+1) (columns (1) and (2)) and (-3,+3) (columns (3) and (4)), respectively. In quarters with no rating change, the dependent variable is set to zero. In columns (2) and (4), we exclude rating changes where a corporate earnings announcement or M&A announcement falls inside the event window. All variables are defined in Appendix A.1. *t*-statistics, reported in parentheses, are based on standard errors that allow for double-clustering at the analyst and firm level.

	CAR(-1,+1)		CAR(-3,+3)	
	(1)	(2)	(3)	(4)
Ideological mismatch	-0.0321 (-1.98)	-0.0322 (-2.29)	-0.0458 (-2.04)	-0.0386 (-2.10)
Tenure	-0.0037 (-0.28)	-0.0047 (-0.40)	-0.0153 (-0.76)	-0.0071 (-0.49)
No. of firms covered	0.0003 (0.06)	0.0028 (0.52)	-0.0016 (-0.18)	-0.0032 (-0.42)
Observations	48,147	47,580	48,147	46,934
R^2	0.744	0.750	0.755	0.766
Firm \times Quarter FE	Yes	Yes	Yes	Yes
Agency \times Quarter FE	Yes	Yes	Yes	Yes
Excluding corporate events	No	Yes	No	Yes
Party Affiliation FE	Yes	Yes	Yes	Yes

Table 7: **Survey of Credit Rating Analysts**

This table shows the results from our online survey of credit rating analysts. We infer analysts' views on current economic conditions by asking the following question: "How would you rate economic conditions in this country today?", with possible answers of "excellent," "good," "fair," and "poor." We code the answers with numerical values from 1 to 4, with 1 indicating the least favorable view and higher values representing more favorable views. To infer the political affiliation of the analysts, we ask, "In politics, as of today, do you consider yourself a Republican, a Democrat, an Independent or Unaffiliated?" We classify a respondent's political affiliation as *Republican*, *Democrat*, or *Independent* (if she responded Independent or Unaffiliated). *Demographic controls* include gender, age and ethnicity. *Experience controls* is the self-reported number of years of work experience as a credit rating analyst. *t*-statistics, reported in parentheses, are based on robust standard errors.

	Current Economic Conditions		
	(1)	(2)	(3)
Democrat	0.1866 (1.19)	0.1903 (1.16)	0.1835 (1.11)
Republican	0.6184 (3.89)	0.5559 (3.14)	0.5639 (3.13)
Constant	2.6316 (23.15)	2.8109 (11.19)	2.8486 (10.66)
Observations	57	54	54
R^2	0.214	0.285	0.287
Demographic controls	No	Yes	Yes
Experience controls	No	No	Yes

Table 8: **Firm Heterogeneity**

This table regresses quarterly rating changes on ideological mismatch using alternative subsamples. In columns (1) and (2), we split the sample at the median into firms with low and high equity market beta within a given quarter. In columns (3) and (4), we split the sample into GICS sectors with low and high equity market beta, after aggregating firm-level betas at the GICS-sector level. Low-beta industries include utilities, consumer staples, health care, real estate, and financials, whereas high-beta industries include materials, energy, information technology, consumer discretionary, and industrials. The telecommunication industry is excluded because it represents the median. Firm-level market betas are estimated using the Fama and French (1993) and Carhart (1997) four-factor model, monthly return data from CRSP, and a five-year rolling window. t -statistics, reported in parentheses, are based on standard errors that allow for double-clustering at the analyst and firm level.

	Rating Change			
	Firm-Level Beta		Industry-Level Beta	
	Low Beta	High Beta	Low Beta	High Beta
	(1)	(2)	(3)	(4)
Ideological mismatch	0.0017 (0.30)	0.0176 (2.81)	0.0050 (1.10)	0.0186 (3.34)
Tenure	0.0024 (0.67)	-0.0036 (-0.80)	-0.0014 (-0.39)	-0.0005 (-0.16)
No. of firms covered	-0.0023 (-1.30)	0.0016 (0.70)	-0.0016 (-0.94)	0.0008 (0.53)
Observations	17,456	16,283	20,760	25,427
R^2	0.770	0.815	0.787	0.828
Firm \times Quarter FE	Yes	Yes	Yes	Yes
Agency \times Quarter FE	Yes	Yes	Yes	Yes
Party Affiliation FE	Yes	Yes	Yes	Yes

Table 9: **Interaction with Polarization of Economic Views**

This table regresses quarterly rating changes on ideological mismatch as well as on interactions with a measure of political polarization of economic views (*Econ. Polarization Gallup*). To measure political polarization in the views of economic conditions, we use data from the following question in the Gallup Daily survey: “How would you rate economic conditions in this country today—as excellent, good, only fair, or poor?” The responses to this question are converted into a numerical scale that ranges from 1 (poor) to 4 (excellent). Based on this question, our measure of polarization of economic views, *Econ. Polarization Gallup*, is the absolute average quarterly difference between Democrats and Republicans. We standardize the measure to have a mean of zero and a standard deviation of one. *t*-statistics, reported in parentheses, are based on standard errors that allow for double-clustering at the analyst and firm level.

	Rating Change		
	(1)	(2)	(3)
Ideological mismatch	0.0105 (2.02)	0.0109 (2.10)	0.0085 (1.89)
Mismatch × Econ. Polarization Gallup	0.0087 (2.96)	0.0084 (2.82)	0.0053 (1.93)
Tenure	-0.0004 (-0.15)	-0.0011 (-0.40)	-0.0003 (-0.12)
No. of firms covered	-0.0001 (-0.08)	0.0005 (0.39)	0.0003 (0.22)
Observations	45,041	45,041	45,041
R^2	0.805	0.806	0.808
Firm × Quarter FE	Yes	Yes	Yes
Agency FE	Yes	No	No
Agency × Sector FE	No	Yes	No
Agency × Quarter FE	No	No	Yes
Party Affiliation FE	Yes	Yes	Yes

A Appendix

A.1 Variable Definitions

Table A.1: Variable descriptions

Variable	Description
<i>Dependent variables</i>	
Rating change	The quarterly change (measured in notches) in the credit rating of a given firm by a given rating agency. Credit ratings are transformed into a cardinal scale, as in Fracassi, Petry, and Tate (2016), starting with 1 for AAA and ending with 21 for D or lower for S&P and Fitch. For Moody's, the scale starts with 1 for Aaa and ends with 21 for C. Credit ratings are obtained for S&P from S&P RatingXpress, for Moody's from Moody's Default and Recovery Database, and for Fitch from Mergent. The variable is winsorized at the top and bottom 1% level.
CAR(-1,+1); CAR(-3,+3)	Cumulative abnormal returns (CARs) during trading days (-1,+1) and (-3,+3) around a rating change, computed using the Fama and French (1993) and Carhart (1997) model estimated over trading days (-300,-50) relative to the event date. CARs are aggregated over all rating changes for a given agency, firm, and quarter, and are set to zero when no rating change occurs. We exclude rating actions with missing stock returns in the (-3,+3) window around the event. The variable is measured in percent and is winsorized at the top and bottom 1% level.
CAR(-1,+1) excl. other events;	Cumulative abnormal returns are computed as described above, but we exclude rating changes where an earnings announcement or M&A announcement falls inside the respective event window. Earnings-announcement dates are obtained from IBES and M&A announcement dates from SDC Platinum.
CAR(-3,+3) excl. other events	
<i>Main independent variables</i>	
Ideological mismatch	Indicator function equal to one if the analyst's party affiliation does not match the party of the president in a given quarter, and zero if the party matches or the analyst is unaffiliated. Information on party affiliation is obtained after merging analysts to voter records from Illinois, New Jersey, and New York City. Internet Appendix IA.A provides additional details regarding the voter files and the merging procedure.
<i>Control variables</i>	
Tenure	Logarithm of one plus the number of quarters since the analyst's first rating action for a given rating agency.
No. of firms covered	Logarithm of the number of firms rated by the analyst in a given quarter.
Votes in midterm or primary	An indicator equal to 1 for analysts who have voted in midterm or primary elections in the past, and zero otherwise.

Continued on next page

Table A.1 – continued

Variable	Description
Low avg. election gap	The indicator equal to one for analysts who are below the bottom quartile of average time gap (in quarters) between elections in which the analyst votes, and zero otherwise.
Frequent voter	An indicator equal to one for analysts for whom <i>Avg. election gap</i> is below the bottom quartile or <i>Votes in midterm or primary</i> is equal to one, and zero otherwise.
Age	Logarithm of age of the analyst as of the end of the quarter. Analysts' birth dates are obtained from voter registration records.
Market beta	Equity market beta estimated using the Fama and French (1993) and Carhart (1997) four-factor model, using monthly return data from CRSP with a five-year rolling window.
Leverage	The lagged ratio of the firm's total long-term debt to total assets from Compustat.
Size	The lagged logarithm of the firm's total assets from Compustat.
Cash	The lagged ratio of the firm's cash and short-term investments to total assets from Compustat.
Avg. past rating	The lagged average rating across all rating agencies rating the firm. Credit ratings are transformed into a cardinal scale, as in Fracassi, Petry, and Tate (2016), starting with 1 for AAA and ending with 21 for D or lower for S&P and Fitch. For Moody's, the scale starts with 1 for Aaa and ends with 21 for C.
Tobin's Q	The lagged ratio of the firm's quarterly market value to book value of total assets from Compustat.
Revenue growth	The lagged value of the firm's growth rate in total revenue from Compustat.
Asset growth	The lagged value of the firm's growth rate in total book assets from Compustat.
Cash flow	The lagged ratio of the firm's income before extraordinary items and depreciation to property, plant, and equipment from Compustat.
ROA	The lagged ratio of the firm's net income to the lagged value of total asset from Compustat.
R&D	The lagged ratio of the firm's research and development (R&D) expense to the lagged value of total asset from Compustat, set to zero if R&D expense is missing.
Capex	The lagged ratio of the firm's capital expenditures to the value of total assets from Compustat.

Table A.2: **Mismatch with Congress**

This table regresses quarterly rating changes on *Mismatch with Senate*, an indicator equal to one for analysts whose party affiliation does not match the party majority in the U.S. Senate, and zero otherwise; *Mismatch with House*, an indicator equal to one for analysts whose party affiliation does not match the party majority in the U.S. House of Representatives, and zero otherwise; and *Mismatch with President*, our baseline definition of ideology mismatch based on the party affiliation of the president. *t*-statistics, reported in parentheses, are based on standard errors that allow for double-clustering at the analyst and firm level.

	Rating Change			
	(1)	(2)	(3)	(4)
Mismatch with Senate	0.0071 (2.55)		0.0000 (0.01)	
Mismatch with House		0.0031 (0.90)		0.0014 (0.39)
Mismatch with President			0.0134 (3.14)	0.0132 (3.71)
Tenure	-0.0004 (-0.14)	-0.0003 (-0.13)	-0.0004 (-0.15)	-0.0004 (-0.14)
No. of firms covered	0.0001 (0.05)	0.0001 (0.09)	-0.0000 (-0.02)	-0.0000 (-0.01)
Observations	49,790	49,790	49,790	49,790
R^2	0.808	0.808	0.808	0.808
Firm \times Quarter FE	Yes	Yes	Yes	Yes
Agency \times Quarter FE	Yes	Yes	Yes	Yes
Party Affiliation FE	Yes	Yes	Yes	Yes

Table A.3: **Difference-in-Differences around the 2016 Presidential Election**

This table regresses quarterly rating changes on *Democrat*, an indicator equal to one for analysts who are affiliated with the Democratic Party, and zero for Republican analysts, as well as its interaction with *Post Trump*, an indicator equal to one for all quarters after and including the presidential election quarter (2016Q4), and zero otherwise. The sample is restricted to Democratic and Republican analysts, as well as to the time period from 2015Q1 to 2018Q1. *t*-statistics, reported in parentheses, are based on standard errors that allow for double-clustering at the analyst and firm level.

	Rating Change		
	(1)	(2)	(3)
Democrat	-0.0040 (-0.58)	-0.0092 (-1.32)	-0.0003 (-0.04)
Democrat \times Post Trump	0.0323 (2.12)	0.0328 (2.22)	0.0245 (1.99)
Tenure	0.0013 (0.21)	0.0011 (0.20)	0.0013 (0.23)
No. of firms covered	0.0031 (1.10)	0.0003 (0.11)	0.0033 (1.15)
Observations	7,916	7,916	7,916
R^2	0.813	0.815	0.819
Firm \times Quarter FE	Yes	Yes	Yes
Agency FE	Yes	No	No
Agency \times Sector FE	No	Yes	No
Agency \times Quarter FE	No	No	Yes

Table A.4: **Summary Statistics – Credit Analyst Survey**

This table summarizes the responses from our online survey of credit rating analysts. The sample consists of 57 responses from individuals who indicated they have worked as credit rating analysts and who responded to the question on their view of economic conditions and their political affiliation. The survey is described in more detail in section 6.1.1 in the main paper.

	N	Mean	SD
<i>Dependent Variables</i>			
Current Economic Conditions	57	2.87	0.54
<i>Years of Experience as a Credit Rating Analyst</i>			
<5	57	11%	
5–10	57	22%	
10–15	57	32%	
>15	57	35%	
<i>Party Affiliation</i>			
Democrat	57	39%	
Republican	57	28%	
Independent	57	33%	
<i>Age Group</i>			
25–34	57	6%	
35–44	57	28%	
45–54	57	26%	
55–64	57	33%	
65–74	57	5%	
75–84	57	2%	
<i>Ethnic Origin</i>			
Asian	55	16%	
African American	55	2%	
White	55	78%	
Other	55	4%	
<i>Gender</i>			
Female	56	30%	
Male	56	70%	

Internet Appendix to
“Partisan Professionals:
Evidence from Credit Rating Analysts”

This internet appendix presents additional results to accompany the paper “Partisan Professionals: Evidence from Credit Rating Analysts.” The contents are as follows:

Internet Appendix IA.A describes the voter registration files used to obtain information on analysts’ political affiliation.

Internet Appendix IA.B describes the measures of political polarization in the views of economic conditions used in the paper.

Internet Appendix IA.C presents additional analyses to accompany our main empirical results.

Internet Appendix IA.D presents our findings regarding analyst accuracy.

IA.A Information on Political Affiliation

IA.A.1 Voter Registration Files

This section describes the voter registration files and merging procedure used to assign party affiliations to individual analysts. Table IA.1 summarizes voters' party affiliations by election type for all three voter files.

IA.A.1.1 New York City

We obtain registered voter files and voter history files from the Board of Elections in the City of New York. The New York City voter records contain two types of datasets. One is the voting history, which contains the history of voting records for a given voter ID, including election type, election date, and party affiliation. The second dataset contains information regarding the full name, address, gender, date of birth, registration date, and voter status for each voter ID. The party affiliation can be Democrat, Republican, other (e.g., Conservative, Liberal, Independent), or blank. We treat blank observations as unaffiliated. The dates of the covered elections range from 1983 to 2017. The election types covered include General Elections, Primary Elections, Run-Off Elections, and Special Elections. We take the following steps to clean the NYC voter data:

- We merge the dataset that contains the individual voting histories with the static information on the voters' demographics, address, date of birth, and so on, using the voter ID. The voter address refers to his/her most recent address.
- We remove duplicates by first name, middle name, last name, and date of birth in order to obtain a dataset in which each observation is uniquely identified by full name and date of birth. The dataset contains 1,279 duplicates out of 3,780,569 observations. We drop all duplicate observations because the majority of the duplicates do not have the same voting history.

Following the two steps above, we obtain a cleaned NYC voter dataset with static voter information as well as information on each voter's voting history. Each voter is uniquely identified by first name, middle name, last name, and date of birth.

IA.A.1.2 New Jersey

We obtain state-wide registered voter files and voter history files from the New Jersey Division of Elections. The information in the New Jersey voter records is very similar to the data from New York City. The main difference is the time period spanned by the dates

of the covered elections, which ranges from 2007 to 2017. The party affiliation can be Democrat, Republican, other (e.g., Conservative, Libertarian, Green), or unaffiliated. The election types covered include General Elections, Primary Elections, Municipal Elections, and Special Elections. As with the New York City data, we remove duplicates by first name, middle name, last name, and age in order to obtain a dataset in which each observation is uniquely identified by full name and age. The dataset contains 2,945 duplicates out of 5,715,810 observations.

IA.A.1.3 Illinois

We obtain state-wide registered voter files and voter history files from the Illinois State Board of Elections. Three main differences exist between the Illinois voter records and the records from New Jersey and New York City. First, we do not have date-of-birth information; instead, we have information on voter age, which is measured at the time we requested the data (February 2018). Second, in terms of the time period, the dates of the covered elections range from 1976 to 2017. Third, the variable party affiliation is blank in all general elections. Hence, we can infer party information only based on primary elections. As a result, the rate of voters who switch between the Democratic and Republican party is higher for Illinois (see Table IA.1). The party affiliation can be Democrat, Republican, or other (e.g., Libertarian, Independent, Green).

We remove duplicates by first name, middle name, last name, and age, in order to obtain a dataset in which each observation is uniquely identified by full name and age. The dataset contains 110,604 duplicates out of 7,080,218 observations.

IA.A.1.4 Merging Analyst Data with Voter Registration Files

We merge the analyst-firm-quarter panel dataset with the cleaned voter records from New York City, New Jersey, and Illinois, after retaining all analysts whose offices are in New York or Chicago. Information on analysts' office locations is obtained from press releases published on the websites of Moody's and Fitch, and from S&P's Credit Portal. We assume analysts with missing office location are based in New York. We then match analysts located in New York with voter records from New York City and New Jersey, and analysts whose office is in Chicago with voter records from Illinois. We use the following method to match each analyst to an individual voter.

We first merge the analyst dataset and voter lists by first name, middle initial, and last name. In case of multiple matches, we apply the following criteria to determine the correct unique match. First, we retain the match with the smallest age difference between the analyst and the voter, conditional on the absolute age difference being three years or

less. Information on analysts' age is obtained from online searches.²³ Second, if the age criterion does not allow us to determine a unique match, we use the distance between the ZIP code of the analyst's office location and the ZIP code of the voter address as a criterion. Specifically, we define a voter as a valid unique match if (i) the voter lives within a 50-miles radius from the rating agency and (ii) the second-nearest voter match is located more than 50 miles farther away from the rating agency than the nearest voter. Third, for remaining analysts located in New York who match both to voter records from New York City and from New Jersey, we keep the match from New York City. Fourth, if the analyst matches to multiple voters who always have the same party affiliation, we keep the voter with the longest history. For those analysts who are not matched in the first step, we perform another merge by first and last name only. All other steps described above remain the same.

After removing analysts who match to multiple voters and for whom a unique match cannot be determined, as well as analysts whose implied age at the time of the rating is younger than 22 or older than 65 according to the age information in the voter record, we are able to match 557 analysts to a unique voter record.

In the merged analyst-firm-quarter dataset, we define the analyst's party affiliation at the end of a given quarter as the most recent non-blank party affiliation in the matched voter record (using all elections). If the matched voter never had a non-blank party affiliation, we set the affiliation to unaffiliated.

IA.A.2 Political Contributions

This section describes the political-contribution data and merging procedure used to obtain additional information on the political leaning of individual analysts.

IA.A.2.1 Stanford's Database on Ideology, Money in Politics, and Elections (DIME)

Political contributions are obtained from Stanford's Database on Ideology, Money in Politics, and Elections (DIME) database, which contains local, state, and federal-level contributions from individuals and organizations between 1979 and 2014. The DIME database includes information about contributors' ZIP codes as well as their employer and occupation. It relies on data from the Federal Election Commission (FEC), the National Institute on Money in State Politics, the New York City Campaign Finance Board, the Center for Responsive Politics, and the Internal Revenue Service. We restrict the sample to federal

²³We are able to find age information for ca. 65% of the analysts with duplicate matches to voter records.

and state-level contributions. For a more detailed description of the DIME data set, see Bonica (2016).

IA.A.2.2 Merging Analyst Data with Political Contributions

Analysts are matched to political contributions using a procedure similar to the one described in Hong and Kostovetsky (2012). Specifically, credit analysts are matched to contributions using first and last names, applying the following filters:

1. Exclude contributions with contradicting middle names.
2. Exclude contributions outside the metropolitan area of the rating agency (i.e., more than 100 miles away from the credit rating agency’s office).
3. Exclude contributions for which the employer and occupation are unrelated to finance or rating agencies. We search for related strings such as “credit,” “rating,” “finance,” “wealth,” as well as for names of the main rating agencies and other large financial firms.
4. Exclude analysts that are matched to more than three different contributors, according to the contributor identifier provided in DIME.

Following the merging procedure described above, we are able to identify a federal or state-level contribution for 57 analysts. Using this information, we create a quarterly panel of analysts’ party affiliation, where Democratic analysts are defined as individuals who made most of their contributions to Democratic candidates. Republicans are defined analogously. An analyst is considered unaffiliated if none of the contributions by the analyst can be attributed to a specific political party.

In 72% of the analyst-quarter observations where we have a non-missing party affiliation from both the voter records and the contributions data, the party affiliations from both sources agree. Moreover, once we condition on Democratic and Republican affiliations only, the two sources agree in 96% of the cases.

Table IA.1: **Summary Statistics – Voter Records**

This table summarizes party affiliation for all registered voters in the New York City, New Jersey, and Illinois voter files, by election type. *Other* refers to all voters who are affiliated with parties other than Democratic and Republican. *Total Count* shows the total number of voters by election type. *Switch between Democratic and Republican* shows the ratio of voters who have switched at least once from Democratic to Republican, or vice versa.

New York City	Democrat	Republican	Other	Unaffiliated	Total Count
General Elections	0.725	0.116	0.029	0.129	21,800,991
Primary Elections	0.869	0.097	0.006	0.028	3,663,031
Other Elections	0.950	0.040	0.004	0.007	5,749,550
Total	0.784	0.100	0.022	0.095	31,213,572
Switch between Democratic and Republican				0.028	
New Jersey	Democrat	Republican	Other	Unaffiliated	Total Count
General Elections	0.443	0.299	0.002	0.255	21,048,052
Primary Elections	0.625	0.374	0.000	0.000	6,471,747
Other Elections	0.417	0.291	0.003	0.288	5,068,883
Total	0.475	0.313	0.002	0.210	32,588,682
Switch between Democratic and Republican				0.015	
Illinois	Democrat	Republican	Other	Unaffiliated	Total Count
General Elections	0.000	0.000	0.000	1.000	33,567,464
Primary Elections	0.487	0.371	0.002	0.141	18,368,420
Other Elections	0.000	0.000	0.000	1.000	11,936,881
Total	0.140	0.107	0.000	0.753	63,872,765
Switch between Democratic and Republican				0.120	

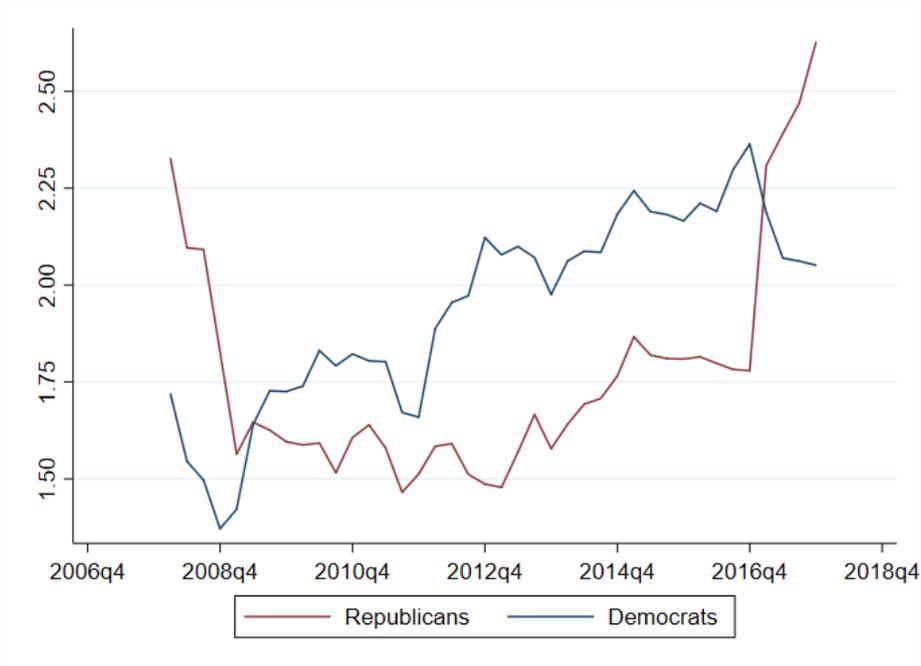
IA.B Measures of Political Polarization in the Views of Economic Conditions

Our main measure of political polarization in the views of economic conditions is based on the Gallup Daily survey by Gallup, Inc. We also construct an alternative measure based on the Thomson Reuters University of Michigan Survey of Consumers. The Gallup Daily survey is nationally representative and covers around 1,000 individuals every day for years 2008 to 2017. To measure the views on current economic conditions, the Gallup survey asks the following question: “How would you rate economic conditions in this country today — as excellent, good, only fair, or poor?” The responses to this question are converted into a numerical scale that ranges from 1 (poor) to 4 (excellent). Moreover, the Gallup survey contains two question about political affiliation, which allows classification of the survey respondents into Democrats, Republicans, or Independents. The first question asks, “In politics, as of today, do you consider yourself a Republican, a Democrat, or an Independent?” If the individual answers *Republican* or *Democrat*, no further question is asked regarding party affiliation. If the individual answers *Independent*, *Other*, or refuses to answer, he or she is asked a second question: “As of today, do you lean more to the Democratic Party or the Republican Party?” The individual can answer *Republican* or *Democrat*. We follow Mian, Sufi, and Khoshkhoh (2017) and classify an individual as Republican if the individual answers *Republican* to either of these questions, and Democrat if the individual answers *Democrat* to either of these questions. The remaining individuals are classified as Independents. Our measure of political polarization in economic views is the absolute difference in the average economic views of Democrats and Republicans in a given calendar quarter.

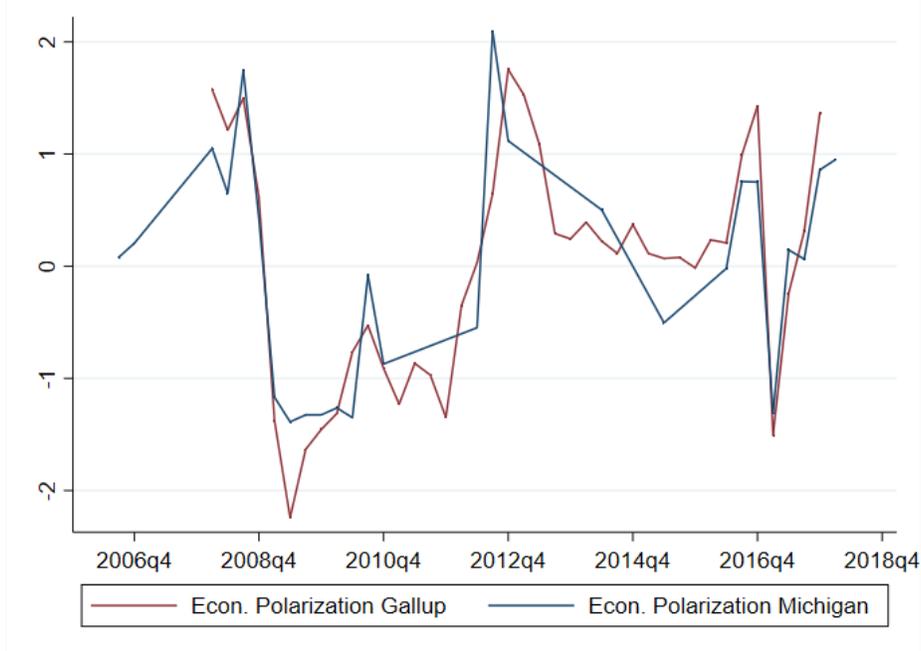
The Michigan Survey covers around 500 individuals every month and is nationally representative. We use the Current Economic Conditions Index from the Michigan Survey to capture views of economic conditions. This index is a slightly adjusted average of the answers to two different questions meant to capture the views of individuals on current economic conditions. The first question is “We are interested in how people are getting along financially these days. Would you say that you (and your family living there) are better off or worse off financially than you were a year ago?” The second question is “About the big things people buy for their homes such as furniture, a refrigerator, stove, television, and things like that. Generally speaking, do you think now is a good time or a bad time for people to buy major household items?” To classify the political affiliation of the respondents, the survey asks the following question: “Generally speaking, do you usually think of yourself as a Republican, a Democrat, an Independent or what?” with

possible answers being “Democrat,” “Republican,” or “Independent.” However, the survey only asked the question on political affiliation in the following months: June 1980, January 1984, July 1984, January 1985, April 1985, May 1985, September through November 2006, March 2008 through June 2009, March 2010 through November 2010, April 2012, May 2012, September through November 2012, June 2014, June 2015, June through October 2016, and February and March of 2017. Given that the Michigan Survey does not ask the political affiliation between years 1985 and 2006, we use data from the Michigan Survey starting in 2006. For quarters with one or two consecutive missing values, we impute them by using the average of two non-missing quarters around these missing quarters. As with the Gallup Survey, our main measure of political polarization is the absolute difference in the average Current Economic Conditions Index between Democrats and Republicans in a given calendar quarter.

We standardize both variables to have a mean of zero and a standard deviation of one. We plot the time-series of our two measures of polarization in economic views in Figure IA.1.



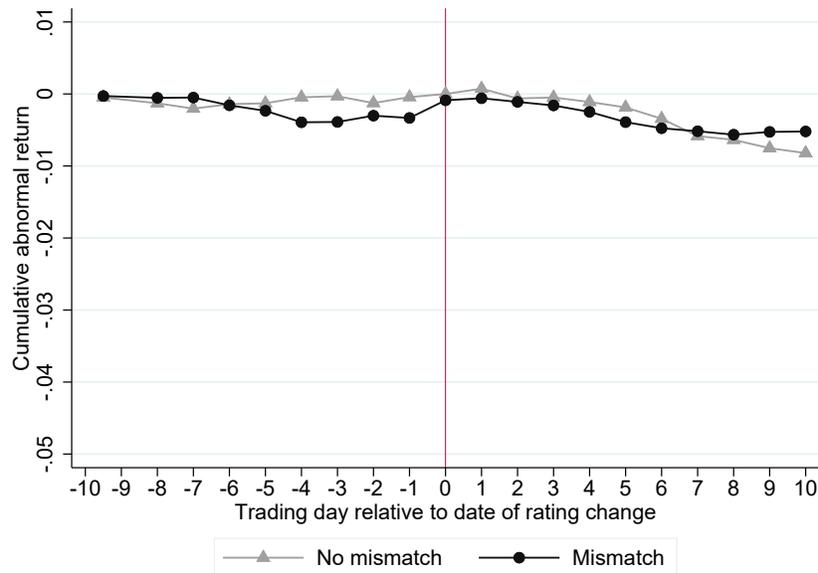
(a) Views of Republicans and Democrats from the Gallup Daily Survey



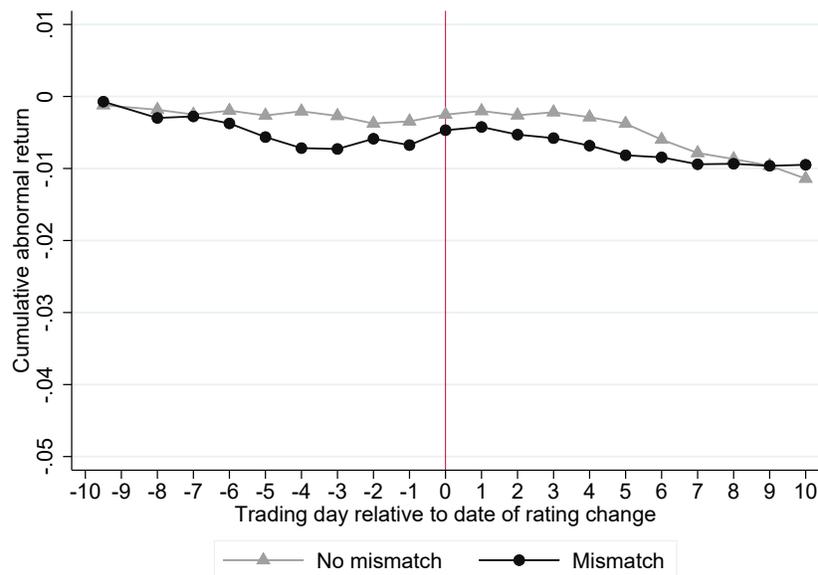
(b) Absolute Difference between Views of Republicans and Democrats

Figure IA.1: **Political Polarization in the Views of Economic Conditions.** The figure plots the time series of our political polarization in economic views. In Panel (a), we plot the average economic views of Democrats and Republicans from the Gallup Daily Survey. In Panel (b), we plot the absolute difference in economic views between Democrats and Republicans based on data from the Gallup Daily Survey (*Econ. Polarization Gallup*), and the Current Economic Conditions Index from the Michigan Survey (*Econ. Polarization Michigan*). Both measures in Panel (b) are standardized to have a mean of zero and a standard deviation of one.

IA.C Additional Analyses

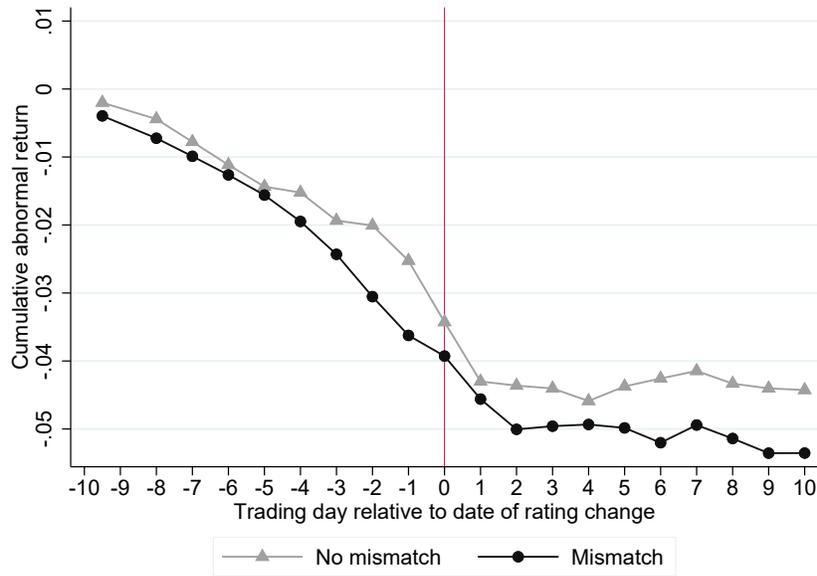


(a) All Upgrades

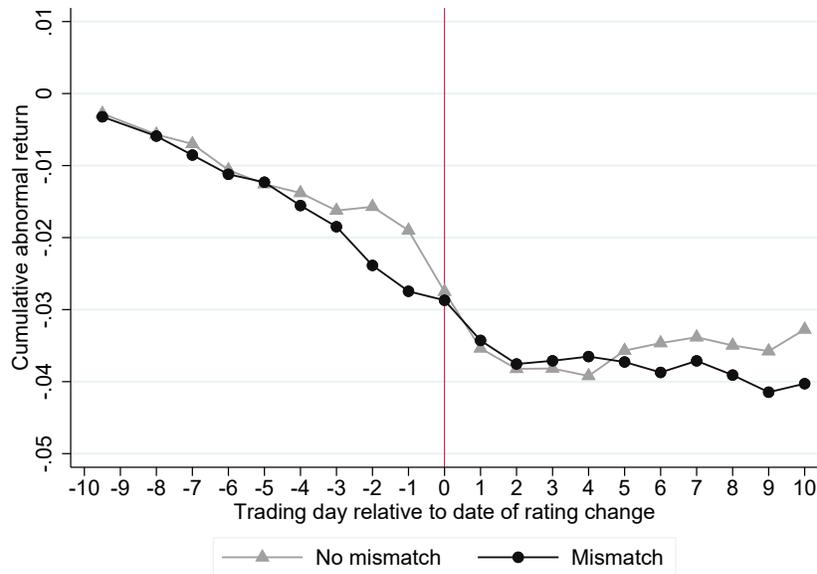


(b) Excluding Concurrent Earnings and M&A Announcements

Figure IA.2: **Cumulative Abnormal Stock Returns Around Upgrades.** The figure plots cumulative abnormal returns around credit rating upgrades. Abnormal returns are calculated using the Fama and French (1993) and Carhart (1997) model estimated over trading days (-300,-50) relative to the event date. In Panel (b), we exclude all rating changes where a corporate earnings announcement or an M&A announcement falls inside the (-10,+10) window around the rating change.



(a) All Downgrades



(b) Excluding Concurrent Earnings and M&A Announcements

Figure IA.3: **Cumulative Abnormal Stock Returns Around Downgrades.** The figure plots cumulative abnormal returns around credit rating downgrades. Abnormal returns are calculated using the Fama and French (1993) and Carhart (1997) model estimated over trading days (-300,-50) relative to the event date. In Panel (b), we exclude all rating changes where a corporate earnings announcement or an M&A announcement falls inside the (-10,+10) window around the rating change.

Table IA.2: **Predicting Registered Voter Status with Firm Characteristics**

This table regresses an indicator for analysts who are registered voters on characteristics of the rated firm. *Registered Voter* is an indicator equal to one for analysts who can be matched to a voter registration record, and zero otherwise. All independent variables are standardized to have a mean of zero and a standard deviation of one. *t*-statistics, reported in parentheses, are based on standard errors that allow for double-clustering at the analyst and firm level.

	Registered Voter	
	(1)	(2)
Leverage	-0.0070 (-0.63)	-0.0092 (-0.84)
Size	0.0267 (2.15)	0.0119 (1.09)
Cash	-0.0035 (-0.60)	-0.0031 (-0.54)
Avg. past rating	-0.0090 (-0.63)	0.0034 (0.31)
Tobin's Q	0.0079 (1.19)	0.0100 (1.56)
Revenue growth	-0.0003 (-0.15)	-0.0002 (-0.10)
Asset growth	-0.0043 (-1.88)	-0.0037 (-1.74)
ROA	-0.0284 (-1.91)	-0.0293 (-2.00)
R&D	-0.0066 (-0.92)	-0.0062 (-0.88)
Capex	0.0146 (1.98)	0.0134 (1.86)
Cash flow	0.0289 (1.76)	0.0294 (1.81)
Tenure	0.0591 (3.18)	0.0770 (3.84)
No. of firms covered	-0.0342 (-1.21)	-0.0403 (-1.40)
Observations	114,074	114,074
R^2	0.156	0.170
Sector \times Quarter FE	Yes	Yes
Agency \times Quarter FE	No	Yes

Table IA.3: **Predicting Registered Voter Status and Party Affiliation with Analyst Characteristics**

This table regresses indicators for registered voters (Panel A) and Democratic analysts (Panel B) on analyst characteristics. *Registered Voter* is an indicator equal to one for analysts who can be matched to a voter registration record, and zero otherwise. *Democrat* is an indicator equal to one for analysts who are registered with the Democratic Party, and zero for analysts who are registered with the Republican Party. *Prob. Hispanic*, *Prob. Black* and *Prob. Asian* are the probabilities that the analyst’s race/ethnicity is Hispanic or Latino, black or African American, and Asian or Native Hawaiian or other Pacific Islander, respectively. The probability is inferred based on the analyst’s first and last names using the API `name-prism.com`. *Female* is an indicator equal to one if the analyst is female, and zero otherwise. Gender is inferred based on the analyst’s first name, using the API `api.genderize.io`, as well as from manual online searches. *t*-statistics, reported in parentheses, are based on standard errors that allow for clustering at the analyst level.

Panel A: Registered Voters vs. Non-registered Voters

	Registered Voter		
	(1)	(2)	(3)
Prob. Hispanic	-0.3561 (-1.96)	-0.4299 (-2.36)	-0.4084 (-2.29)
Prob. Black	0.1463 (0.41)	0.0574 (0.17)	0.0324 (0.10)
Prob. Asian	-0.0758 (-0.93)	-0.1004 (-1.20)	-0.0925 (-1.09)
Female	-0.0046 (-0.09)	-0.0268 (-0.56)	-0.0287 (-0.59)
Tenure	0.0717 (3.42)	0.0684 (3.16)	0.0844 (3.55)
No. of firms covered	-0.0302 (-1.26)	-0.0412 (-1.60)	-0.0467 (-1.78)
Observations	192,525	178,985	178,985
R^2	0.159	0.423	0.430
Sector \times Quarter FE	Yes	No	No
Firm \times Quarter FE	NO	Yes	Yes
Agency \times Quarter FE	No	No	Yes

Continued on next page

Panel B: Democratic vs. Republican Analysts

	Democrat		
	(1)	(2)	(3)
Prob. Hispanic	-0.4630 (-1.09)	-0.4886 (-1.30)	-0.4242 (-1.31)
Prob. Black	1.1023 (6.67)	1.2096 (7.35)	1.1935 (6.81)
Prob. Asian	0.2534 (2.56)	0.1720 (1.73)	0.1492 (1.64)
Female	0.3903 (6.30)	0.4236 (6.13)	0.3918 (5.75)
Age	0.0008 (0.25)	0.0016 (0.44)	0.0034 (0.84)
Tenure	-0.0156 (-0.42)	-0.0434 (-1.16)	-0.0476 (-1.25)
No. of firms covered	-0.0873 (-2.35)	-0.0750 (-1.55)	-0.0580 (-1.14)
Observations	55,921	30,569	30,569
R^2	0.341	0.607	0.635
Sector \times Quarter FE	Yes	No	No
Firm \times Quarter FE	NO	Yes	Yes
Agency \times Quarter FE	No	No	Yes

Table IA.4: **Baseline Result: Additional Controls**

This table repeats the analysis in Table 2, after adding additional analyst-level controls, as well as their interaction with an indicator for Democratic presidents (*DemPresident*). The coefficients on the non-interacted analyst controls are suppressed for brevity. *t*-statistics, reported in parentheses, are based on standard errors that allow for double-clustering at the analyst and firm level.

	Rating Change		
	(1)	(2)	(3)
Ideological mismatch	0.0145 (3.49)	0.0148 (3.58)	0.0124 (3.23)
Tenure \times DemPresident	-0.0130 (-2.22)	-0.0133 (-2.28)	-0.0115 (-2.02)
No. of firms covered \times DemPresident	0.0029 (0.76)	0.0038 (1.02)	0.0019 (0.55)
Prob. Hispanic \times DemPresident	0.0057 (0.16)	0.0057 (0.17)	0.0096 (0.30)
Prob. Black \times DemPresident	-0.0408 (-1.20)	-0.0432 (-1.21)	-0.0388 (-1.18)
Prob. Asian \times DemPresident	-0.0018 (-0.13)	-0.0018 (-0.13)	0.0051 (0.39)
Female \times DemPresident	-0.0094 (-1.17)	-0.0074 (-0.95)	-0.0045 (-0.60)
Age \times DemPresident	0.0008 (2.38)	0.0009 (2.44)	0.0007 (2.09)
Observations	49,232	49,232	49,230
R^2	0.801	0.801	0.805
Firm \times Quarter FE	Yes	Yes	Yes
Agency FE	Yes	No	No
Agency \times Sector FE	No	Yes	No
Agency \times Quarter FE	No	No	Yes
Party Affiliation FE	Yes	Yes	Yes
Analyst Characteristics	Yes	Yes	Yes

Table IA.5: **Baseline Result: Include Unregistered Analysts**

This table repeats the analysis from Table 3, Panel B, after adding unregistered analysts and treating them as unaffiliated. The coefficients on *Democrat* and *Republican* capture the difference relative to the base group of unaffiliated and unregistered analysts. At the bottom of the table, we report the results from an *F*-test that assesses whether the difference between Republican and Democratic analysts is statistically significant under Democratic and Republican presidents, respectively. *t*-statistics, reported in parentheses, are based on standard errors that allow for double-clustering at the analyst and firm level.

	Rating Change		
	(1)	(2)	(3)
Republican	-0.0096 (-3.16)	-0.0088 (-2.81)	-0.0076 (-2.71)
Republican × DemPresident	0.0138 (3.24)	0.0130 (3.06)	0.0113 (2.86)
Democrat	0.0030 (0.94)	0.0003 (0.10)	0.0033 (1.08)
Democrat × DemPresident	-0.0036 (-0.89)	-0.0028 (-0.70)	-0.0027 (-0.69)
Tenure	0.0002 (0.11)	0.0004 (0.28)	0.0000 (0.02)
No. of firms covered	-0.0002 (-0.32)	-0.0004 (-0.60)	-0.0002 (-0.35)
Observations	167,161	167,084	167,159
R^2	0.793	0.793	0.795
RepPresident <i>F</i> -stat	8.52	4.42	7.45
RepPresident <i>p</i> -value	0.004	0.036	0.007
DemPresident <i>F</i> -stat	2.96	6.49	1.34
DemPresident <i>p</i> -value	0.086	0.011	0.247
Firm × Quarter FE	Yes	Yes	Yes
Agency FE	Yes	No	No
Agency × Sector FE	No	Yes	No
Agency × Quarter FE	No	No	Yes

Table IA.6: **Cumulative Abnormal Stock Returns around Rating Changes**

This table regresses cumulative abnormal stock returns around downgrades (Panels A and B) and upgrades (Panels C and D) on ideological mismatch. Cumulative abnormal returns (CARs) are measured in percent and calculated using the Fama and French (1993) and Carhart (1997) model estimated over trading days (-300,-50) and are measured over an event window of (-1,+1) (Panels A and C) and (-3,+3) (Panels B and D), respectively. In columns (3) and (4), we exclude rating changes where a corporate earnings announcement or M&A announcement falls inside the event window. In all regressions, we control for the log of the firm's total book assets, leverage, Tobin's Q, and cash holdings, as well as for the analysts' party affiliations. All variables are defined in Appendix A.1. *t*-statistics, reported in parentheses, are based on standard errors that allow for clustering at the calendar-date level.

Panel A: CAR(-1,+1) for Downgrades

	CAR(-1,+1)			
	(1)	(2)	(3)	(4)
Ideological mismatch	0.0085 (1.48)	0.0073 (1.09)	0.0069 (0.97)	0.0069 (0.97)
Rating change	-0.0101 (-2.52)	-0.0102 (-2.25)	-0.0108 (-2.31)	-0.0108 (-2.31)
Observations	1,871	1,741	1,561	1,561
R^2	0.140	0.256	0.271	0.271
Month FE	Yes	No	Yes	No
Agency FE	Yes	No	Yes	No
Agency \times Month FE	No	Yes	No	Yes
Excluding corporate events	No	No	Yes	Yes
Control variables	Yes	Yes	Yes	Yes

Panel B: CAR(-3,+3) for Downgrades

	CAR(-3,+3)			
	(1)	(2)	(3)	(4)
Ideological mismatch	-0.0012 (-0.15)	-0.0019 (-0.19)	-0.0069 (-0.78)	-0.0093 (-0.83)
Rating change	-0.0177 (-3.09)	-0.0165 (-2.46)	-0.0214 (-3.36)	-0.0191 (-2.53)
Observations	1,871	1,741	1,543	1,412
R^2	0.154	0.236	0.167	0.245
Month FE	Yes	No	Yes	No
Agency FE	Yes	No	Yes	No
Agency \times Month FE	No	Yes	No	Yes
Excluding corporate events	No	No	Yes	Yes
Control variables	Yes	Yes	Yes	Yes

Continued on next page

Panel C: CAR(-1,+1) for Upgrades

	CAR(-1,+1)			
	(1)	(2)	(3)	(4)
Ideological mismatch	0.0011 (0.41)	0.0001 (0.04)	0.0013 (0.48)	-0.0003 (-0.10)
Rating change	0.0020 (0.54)	-0.0020 (-0.48)	0.0013 (0.36)	-0.0015 (-0.37)
Observations	1,438	1,326	1,363	1,248
R^2	0.182	0.270	0.174	0.266
Month FE	Yes	No	Yes	No
Agency FE	Yes	No	Yes	No
Agency \times Month FE	No	Yes	No	Yes
Excluding corporate events	No	No	Yes	Yes
Control variables	Yes	Yes	Yes	Yes

Panel D: CAR(-3,+3) for Upgrades

	CAR(-3,+3)			
	(1)	(2)	(3)	(4)
Ideological mismatch	0.0024 (0.54)	0.0007 (0.14)	0.0054 (1.16)	0.0032 (0.57)
Rating change	-0.0024 (-0.47)	-0.0058 (-0.89)	-0.0030 (-0.56)	-0.0038 (-0.55)
Observations	1,438	1,326	1,266	1,144
R^2	0.165	0.245	0.168	0.245
Month FE	Yes	No	Yes	No
Agency FE	Yes	No	Yes	No
Agency \times Month FE	No	Yes	No	Yes
Excluding corporate events	No	No	Yes	Yes
Control variables	Yes	Yes	Yes	Yes

Table IA.7: **Interaction with Polarization of Economic Views: Alternative Measure**

This table repeats the analysis presented in Table 9 using an alternative measure of political polarization in the views of economic conditions. *Econ. Polarization Michigan* refers to the difference in economic views between Democrats and Republicans based on the Current Economic Conditions Index from the Michigan Survey. The index is standardized to have a mean of zero and a standard deviation of one. Section IA.B provides more details on the survey questions. *t*-statistics, reported in parentheses, are based on standard errors that allow for double-clustering at the analyst and firm level.

	Rating Change		
	(1)	(2)	(3)
Ideological mismatch	0.0115 (2.20)	0.0121 (2.41)	0.0105 (2.24)
Mismatch \times Econ. Polarization Michigan	0.0087 (2.08)	0.0086 (2.03)	0.0058 (1.38)
Tenure	0.0010 (0.31)	0.0005 (0.16)	0.0015 (0.45)
No. of firms covered	-0.0013 (-0.56)	-0.0011 (-0.59)	-0.0010 (-0.44)
Observations	24,724	24,724	24,724
R^2	0.815	0.816	0.818
Firm \times Quarter FE	Yes	Yes	Yes
Agency FE	Yes	No	No
Agency \times Sector FE	No	Yes	No
Agency \times Quarter FE	No	No	Yes
Party Affiliation FE	Yes	Yes	Yes

IA.D Analyst Accuracy

The results in the main paper suggest analysts make different rating adjustments for the same firm at the same point in time depending on whether the White House is controlled by the party they are affiliated with. Given that these rating differences are not driven by firm fundamentals, we would expect partisan perceptions to also affect credit rating accuracy. Rating accuracy, in turn, is important because it has been shown to determine analysts' labor market outcomes (e.g., Kisgen, Nickerson, Osborn, and Reuter (2017); Kempf (2018)).

Empirically estimating the degree of distortion in analyst accuracy is challenging for a number of reasons. First, no clear benchmark of analysts who are not subject to partisan perception exists. Second, measuring analyst accuracy is challenging because the firm's true probability of default and expected loss given default are unobservable. Third, determining systematic differences across analysts in their ex-post rating accuracy across Democratic and Republican presidents requires a long time-series of election cycles.

To at least partially address these challenges, we use a measure of rating accuracy that builds on existing work by Fracassi, Petry, and Tate (2016) and Kisgen, Nickerson, Osborn, and Reuter (2017). Specifically, we measure the accuracy of the rating action on firm f in quarter t by analyst i as the current-quarter rating change times the future change in credit spreads (s):

$$Accuracy_{ift} = \Delta R_{ift} \times (s_{f,t+h} - s_{ft}). \quad (3)$$

Intuitively, if the analyst issues a downgrade ($\Delta R_{ift} > 0$), and subsequently credit spreads on the firm's bonds increase (decrease), she is coded as being more accurate (inaccurate). We then regress this measure of accuracy on analysts' ideological mismatch, an indicator equal to one if the analysts party does not match the current presidents, and controls. Because future changes in credit spreads do not vary within firm \times quarter, we replace the firm \times quarter fixed effects by sector \times quarter fixed effects, and include additional firm-level controls. Specifically, we control for lagged firm size, leverage, cash ratio, average rating, Tobin's Q, past revenue growth and asset growth, cash flow, ROA, R&D, and Capex.

Table IA.8 reports the results. We vary the horizon over which the change in credit spreads is measured from 1, 2, 4, to 8 quarters. Across all horizons, ideological mismatch tends to be negatively associated with rating-action accuracy. The point estimate in column (3) suggests that ideological mismatch reduces analyst accuracy by 0.16 percentage points, which corresponds to 7.6% of one standard deviation in analyst accuracy measured over four quarters.

Overall, the results reported in Table IA.8 indicate analysts are less accurate when they are misaligned with the president. Although we find this test informative, it comes with a number of caveats. First, our measure of accuracy is subject to the caveat that credit spreads might be directly affected by the rating change. In the test above, we are implicitly assuming that credit spreads eventually revert if the rating action that triggered an initial change in credit spreads turns out to be inaccurate. Second, because we are no longer able to include firm \times quarter fixed effects, we cannot fully address the problem of non-random matching of analysts to firms. Third, we are measuring relative, not absolute, differences in accuracy. An insignificant difference between aligned and misaligned analysts does not imply that their rating accuracy is unaffected by partisan perception; their accuracy could simply be distorted to the same degree.

Table IA.8: **Analyst Accuracy**

This table regresses rating-action accuracy on ideological mismatch. Accuracy is defined as in equation 3. *Firm Characteristics* include leverage, size, cash holdings, Tobin's Q, revenue growth, asset growth, cash flow, ROA, R&D expense, and Capex. *t*-statistics, reported in parentheses, are based on standard errors that allow for double-clustering at the analyst and firm level.

	Accuracy			
	1Q (1)	2Q (2)	4Q (3)	8Q (4)
Ideological mismatch	-0.0014 (-1.84)	-0.0017 (-2.14)	-0.0016 (-2.40)	-0.0015 (-1.41)
Tenure	0.0003 (1.52)	0.0003 (1.27)	0.0008 (1.76)	0.0008 (1.15)
No. of firms covered	-0.0001 (-0.45)	-0.0000 (-0.06)	-0.0000 (-0.06)	0.0000 (0.11)
Observations	16,819	16,048	14,627	11,832
R^2	0.070	0.086	0.109	0.116
Agency FE	Yes	Yes	Yes	Yes
Sector \times Quarter FE	Yes	Yes	Yes	Yes
Party Affiliation FE	Yes	Yes	Yes	Yes
Firm Characteristics	Yes	Yes	Yes	Yes