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A BOOK OF LISTS IS AVAILABLE FOR THESE CITIES

- Albany
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- Atlanta
- Austin
- Baltimore
- Birmingham
- Boston
- Buffalo
- Charlotte
- Cincinnati
- Columbus
- Dallas
- Dayton
- Denver
- Greensboro/Winston-Salem/High Point
- Honolulu
- Houston
- Jacksonville
- Kansas City
- Louisville
- Memphis
- Milwaukee
- Minneapolis/St. Paul
- Nashville
- Orlando
- Philadelphia
- Phoenix
- Pittsburgh
- Portland
- Raleigh/Durham
- Sacramento
- San Antonio
- San Francisco
- Seattle
- Silicon Valley
- South Florida
- St. Louis
- Tampa Bay
- Washington, D.C.
- Wichita

USING BOOK OF LISTS TO IDENTIFY COMPANIES IN DESIRED INDUSTRY

- Banking & Finance Services
- Career & Workplace
- Commercial Real Estate
- Education
- Energy
- Food & Lifestyle
- Government & Regulations
- Health Care
- Manufacturing
- Media & Marketing
- Non-Profits
- Professional Services
- Residential Real Estate
- Retailing
- Sports Business
- Technology
- Transportation
- Travel & Tourism
**SAMPLE LIST FROM THE AUSTIN BOOK OF LISTS**

### LARGEST AUSTIN-AREA EMPLOYERS

**RANKED BY NUMBER OF AUSTIN-AREA EMPLOYEES AS OF JULY 2018**

<table>
<thead>
<tr>
<th>Rank</th>
<th>Company name (Prior rank)</th>
<th>Address</th>
<th>Austin-area W-2 employees 2018</th>
<th>Business description</th>
<th>Year est. in Austin</th>
<th>Top local executive</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>H-E-B ①</td>
<td>8109 Cameron Rd. Austin 78754</td>
<td>13,756</td>
<td>Texas-based grocery store chain</td>
<td>1938</td>
<td>Jeff Thomas, Sr. VP/GM-Central Texas Region</td>
</tr>
<tr>
<td>2</td>
<td>Dell Technologies ②</td>
<td>One Dell Way Round Rock 78682</td>
<td>13,000</td>
<td>Information technology, computers, software and related services</td>
<td>1984</td>
<td>Michael Dell, Chairman/CEO</td>
</tr>
<tr>
<td>3</td>
<td>St. David's HealthCare ⑤</td>
<td>98 San Jacinto Blvd. Austin 78701</td>
<td>10,309</td>
<td>Integrated health care; 8 hospitals, providing all major clinical specialties; ambulatory surgery centers, freestanding emergency centers; urgent care centers and more</td>
<td>1996</td>
<td>C. David Hauffsteter, President/CEO</td>
</tr>
<tr>
<td>4</td>
<td>Ascension Seton ③</td>
<td>1345 Philomena St. Austin 78723</td>
<td>9,947</td>
<td>Primary and specialty care for adults and pediatrics in cardiology, orthopedics, OB/GYN, neurology, pulmonary, gastroenterology, surgery and more</td>
<td>1902</td>
<td>Craig Cordola, President/CEO. Seton Healthcare Family</td>
</tr>
<tr>
<td>5</td>
<td>Wal-Mart Stores Inc. ④</td>
<td>702 Southwest Eighth St. Bentonville 72716</td>
<td>7,106</td>
<td>Discount retail stores for consumer goods and groceries</td>
<td>1979</td>
<td>Lili Correa, VP Regional/CM</td>
</tr>
<tr>
<td>6</td>
<td>Apple Inc. ⑥</td>
<td>12545 Rita Vista Cir. Austin 78727</td>
<td>6,000</td>
<td>Technology, hardware, software, services</td>
<td>2004</td>
<td>Tim Cook, CEO (Cupertino, Calif.)</td>
</tr>
<tr>
<td>7</td>
<td>IBM Corp. ⑥</td>
<td>13500 Burnet Rd. Austin 78758</td>
<td>6,000</td>
<td>IT infrastructure, services, consulting, hardware/software, microelectronics, research</td>
<td>1967</td>
<td>Lester Henderson, VP/Austin senior location executive</td>
</tr>
<tr>
<td>8</td>
<td>Amazon.com LLC ⑧</td>
<td>11501 Alterra Pkwy Austin 78758</td>
<td>4,000</td>
<td>Online retailer with distribution center in San Marcos and an office at the Domain</td>
<td>2015</td>
<td>Terry Loper, CTO, Amazon Business</td>
</tr>
<tr>
<td>9</td>
<td>NXP ⑨</td>
<td>6501 W. William Cannon Dr. Austin 78735</td>
<td>4,000</td>
<td>Semiconductor design and manufacturer of embedded processors, such as microcontrollers and digital networking processors</td>
<td>1974</td>
<td>Peter Kelly, EVP/CTO</td>
</tr>
<tr>
<td>10</td>
<td>Samsung Austin Semiconductor LLC ⑩</td>
<td>12100 Samsung Blvd. Austin 78754</td>
<td>3,762</td>
<td>Semiconductor design and manufacturing of logic components for digital devices, tablets, smartphones, and other mobile platforms</td>
<td>1996</td>
<td>Sang-Hee Sim, President</td>
</tr>
<tr>
<td>11</td>
<td>AT&amp;T Inc. ⑪</td>
<td>816 Congress Ave. Austin 78701</td>
<td>2,806</td>
<td>Advanced IP-based business services, wireless high-speed internet access and voice services</td>
<td>1881</td>
<td>Randall Stephenson, CEO/Chairman</td>
</tr>
<tr>
<td>12</td>
<td>General Motors IT Innovation Center ⑫</td>
<td>13201 McCallen Pass Austin 78753</td>
<td>2,800</td>
<td>Creating the future of personal mobility with services like OnStar and Maven, and leadership in electric vehicles and self-driving technology</td>
<td>2012</td>
<td>Michael Maher, IT director</td>
</tr>
<tr>
<td>13</td>
<td>Whole Foods Market Inc. ⑬</td>
<td>550 Bowie St. Austin 78703</td>
<td>2,687</td>
<td>Natural and organic foods grocer</td>
<td>1980</td>
<td>John Mackey, CEO</td>
</tr>
<tr>
<td>14</td>
<td>Keller Williams Realty Int'l (KWRI) ⑭</td>
<td>1250 S. MoPac Expwy. Austin 78746</td>
<td>2,564</td>
<td>Real estate franchise serving Americas, Europe, Africa and Asia; offers training, coaching, technology and profit sharing</td>
<td>1983</td>
<td>John Davis, CEO</td>
</tr>
</tbody>
</table>

*Please note the list above is from the 2018-2019 Austin Book of Lists and is only a portion of the complete list.*